

Second Quarter CY 2011 Results

August 3, 2011

Safe Harbor Disclosure



The statements contained in this presentation that are not historical facts are forward-looking statements. The company generally uses words such "outlook," "will," "could," "should," "would," "might," "remains," "to be," "plans," "believes," "may," "expects," "intends as," "anticipates," "estimate," "future," "plan," "positioned," "potential," "project," "scheduled," "set to," "subject to," "upcoming" and similar expressions to identify forward-looking statements. These forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties. The Company cautions that a number of important factors could cause Activision Blizzard's actual future results and other future circumstances to differ materially from those expressed in any such forward looking statements. Such factors include, but are not limited to, sales levels of Activision Blizzard's titles, increasing concentration of titles, shifts in consumer spending trends, the impact of the current macroeconomic environment and market conditions within the video game industry, Activision Blizzard's ability to predict consumer preferences, including interest in specific genres such as first-person action and massively multiplayer online games and preferences among competing hardware platforms, the seasonal and cyclical nature of the interactive game market, changing business models, including digital delivery of content, competition, including from used games and other forms of entertainment, possible declines in software pricing, product returns and price protection, product delays, adoption rate and availability of new hardware (including peripherals) and related software, rapid changes in technology and industry standards, litigation risks and associated costs, the effectiveness of Activision Blizzard's restructuring efforts, protection of proprietary rights, maintenance of relationships with key personnel, customers, licensees, licensors, vendors, and third-party developers, including the ability to attract, retain and develop key personnel and developers that can create high quality "hit" titles, counterparty risks relating to customers, licensees, licensors and manufacturers, domestic and international economic, financial and political conditions and policies, foreign exchange rates and tax rates, and the identification of suitable future acquisition opportunities and potential challenges associated with geographic expansion. These important factors and other factors that potentially could affect the Company's financial results are described in the Company's most recent annual report on Form 10-K and other filings with the SEC. The Company may change its intention, belief or expectation, at any time and without notice, based upon any changes in such factors, in the Company's assumptions or otherwise. The Company undertakes no obligation to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the original date of this presentation, August 3, 2011, or to reflect the occurrence of unanticipated events.

For a full reconciliation of GAAP to non-GAAP numbers and for more detailed information concerning the Company's financial results for the quarter ended June 30, 2011, please refer to the Company's earnings release dated August 3, 2011, which is available on our website, www.activisionblizzard.com.

Activision Blizzard Highlights



- 2Q results, ahead of expectations¹, ahead of prior year
 - Revenues up vs. prior year
 - Established new <u>2Q records</u> for operating margin and EPS
 - 41% GAAP operating margin, 24% Non-GAAP operating margin
 - 71% GAAP EPS growth Y/Y, 67% Non-GAAP EPS growth Y/Y
- First half results ahead of prior year
 - Revenues up vs. prior year
 - Established new <u>1st half records</u> for operating margin and EPS
 - 44% GAAP operating margin, 26% Non-GAAP operating margin
 - 51% GAAP EPS growth Y/Y, 53% Non-GAAP EPS growth Y/Y
- Continued digital execution drives first half expansion
 - GAAP digital revenues up 28% Y/Y, Non-GAAP digital revenues up 21% Y/Y
- Raising full-year 2011 outlook for Revenue and EPS

¹ Prior outlook provided on 05/09/11

Positioned for Continued Success



Digital Leadership

IP Leadership

> Strong Pipeline

- Currently developing for, and supporting, two of the largest online communities in consumer entertainment
- Majority of employees dedicated to online development and service operations
- Focused on improving the experiences delivered to our "always connected" community
- Critical IP leadership as industry profits are expected to concentrate around the very best experiences
- Our multi-year pipeline has never been stronger titles, platforms and new business models

Activision Blizzard 2Q 2011 Results



GAAP	2Q 2010	Prior Outlook ¹	2Q 2011
Net Revenues	\$967M	\$985M	\$1.146B
EPS	\$0.17	\$0.19	\$0.29

Non-GAAP ²	2Q 2010	Prior Outlook ¹	2Q 2011
Net Revenues	\$683M	\$575M	\$699M
EPS	\$0.06	\$0.04	\$0.10

	As of 3/31/11	As of 6/30/11
Cash & Investments	\$3.4B	\$3.0B

Total Purchases Under 2011 \$1.5 Billion Share Repurchase Program ³	\$479M

2Q revenues up vs. prior year and record EPS driven by online-enabled franchises

¹ Prior outlook provided on 5/9/11

² Non-GAAP information reconciliation tables in the appendix at the end of the earnings release, which is available on www.activisionblizzard.com

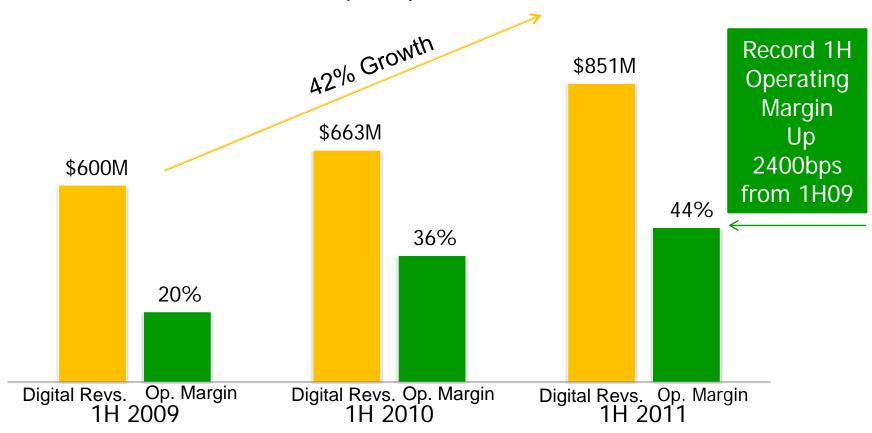
³ Current share repurchase program initiated on 2/9/11

Activision Blizzard 1st Half 2011 Results ACTIVISION BUZZARD





Growth in Digital Revenue Has Driven Profitability* (GAAP)

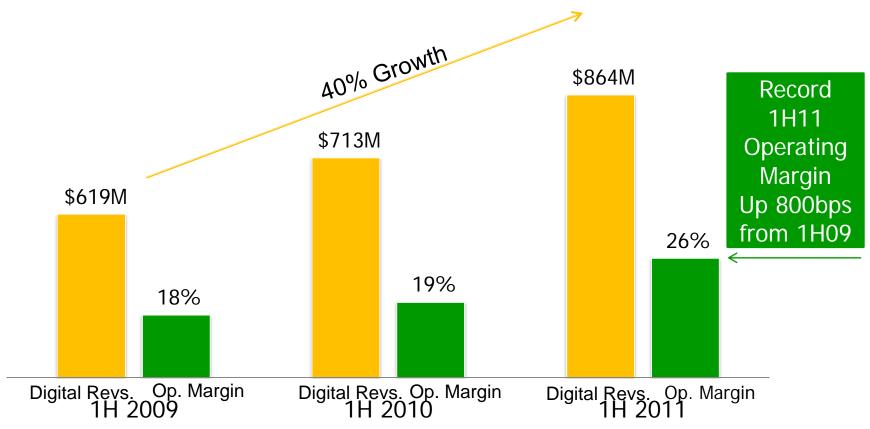


^{*}Digital includes revenues from subscription and licensing royalties, value added services, downloadable content, digitally distributed products and wireless devices.

Activision Blizzard 1st Half 2011 Results ACTIVISION BIZARD





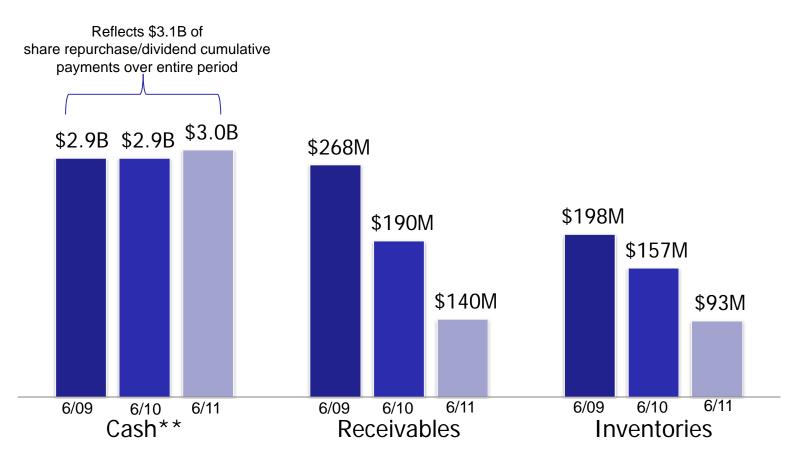


^{*}Digital includes revenues from subscription and licensing royalties, value added services, downloadable content, digitally distributed products and wireless devices.

Activision Blizzard 2Q 2011 Results



Cash, Receivables and Inventories*



^{*}For periods ended 6/30- Cash in billions, Receivables/Inventories in millions

^{**}Includes short-term and long-term investments

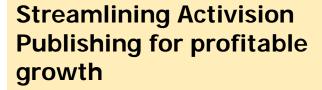
2011 Operating Margin Initiatives



1st Half Results

Continue to focus on high margin digital business

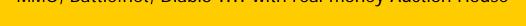
- Revenues from digital channels¹ up over prior year
 - GAAP revenues up 28%, Non-GAAP revenues up 21%
- More online content, larger community, and bigger installed base than ever before for Call of Duty

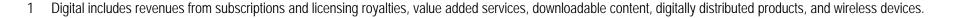


- YTD record earnings
- On its own more profitable than next three independent publishers combined
- Enables significant improvement in operating income and operating margin year over year



- Activision Publishing Call of Duty, Call of Duty Elite online service, Call of Duty microtransaction game in China, Bungie Universe, Skylanders Webworld
- Blizzard Entertainment World of Warcraft, StarCraft, New MMO, Battle.net, Diablo IIII with real money Auction House











Activision Blizzard Financial Outlook



Outlook	GAAP 2011 ^{1,2}	Non-GAAP 2011 ^{1,2}	GAAP 3Q 2011 ¹	Non-GAAP 3Q 2011 ¹
Net Revenues	\$4.18B	\$4.05B	\$650M	\$530M
COGS (Prod/MMOG)	26%	27%	27%	31%
Op Ex incl. Royalties	47%	42%	60%	66%
EPS	\$0.68	\$0.77	\$0.05	\$0.01
Share Count ³	1.2B	1.2B	1.2B	1.2B

¹ 3Q 2011 and FY 2011 outlook is provided as of 8/3/11

Our outlook is based on assumptions about sell-through rates for our products and the launch timing, success and pricing of our new slate of products which are subject to significant risks and uncertainties, including possible declines in the overall demand for video games and in the demand for our products, the dependence in the interactive software industry and by us on an increasingly limited number of popular franchises for a disproportionately high percentage of revenues and profits, our ability to predict shifts in consumer preferences among genres and competition. Current macroeconomic conditions and market conditions within the video game industry increase those risks and uncertainties. Our outlook is also subject to other risks and uncertainties including litigation and associated costs, fluctuations in foreign exchange and tax rates, counterparty risks relating to customers, licensees, licensors and manufacturers. As a result of these and other factors (including those mentioned in our Safe Harbor Disclosure at the beginning of this presentation and in our 2010 Annual Report on Form 10-K) actual results may deviate materially from the outlook presented above.

2011: Expecting another year of operating margin expansion GAAP operating margin 27%/Non-GAAP operating margin 31%

² 2011 full-year guidance does not include a major title release from Blizzard Entertainment

³Approximate

NA/EUR Hardware Outlook



NA and Europe Installed Base*

Current Gen. Platforms	12/31/10 Installed Base	Estimated CY2011 Increase	Estimated 12/31/11 Installed Base	Estimated Growth Y/Y
Xbox 360	43M	10M	53M	- +24%
PlayStation 3	31M	8M	39M	+24 /0
Wii	64M	8M	72M	
Handhelds	130M	17M	147M	_
Total	268M	44M	312M	+16%

*Installed Base of listed platforms as of 6/30/11 = 283M

Source: Activision Blizzard internal estimates; NPD, Charttrack, GfK

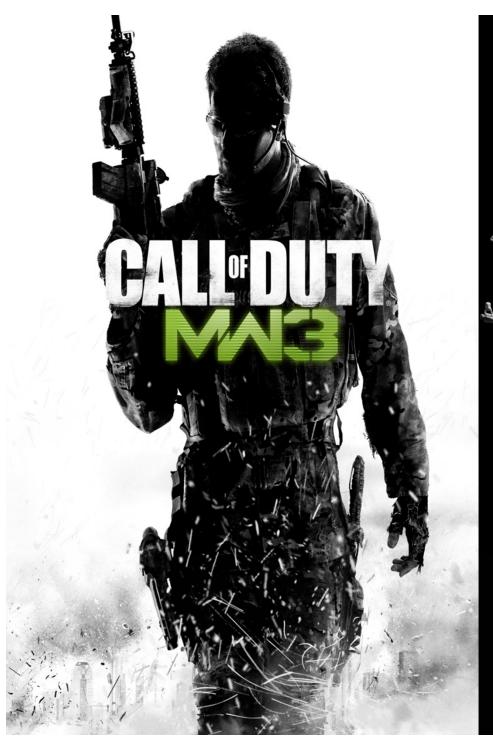
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Activision Publishing Highlights



- ✓ YTD Call of Duty: Black Ops was the #1 title overall*
- ✓ YTD maintained retail share over prior year*
 - ✓ with significantly fewer mainline titles released this year
- ✓ YTD Call of Duty digital content revenues ranked among top 5 titles**
- ✓ Q2 revenues generated from Call of Duty content packs up 40% Y/Y**
- ✓ Modern Warfare 3 preorders tracking significantly ahead of prior year**

*In the U.S. and Europe, in \$'s across 360, PS3 and PC, according to NPD, GFK/Charttrack **Company estimates



Coming November 8^{th...}



Connect Compete Improve

2011 Back Half Product Lineup

















Blizzard Entertainment Highlights



World of Warcraft

- Launched World of Warcraft: Starter Edition, first 20 levels free to play
- Launched Cataclysm in China in mid July
- Launched several new value-added services in China in Q2
- Plan to continue delivering new content to further energize our community

StarCraft II

- Launched StarCraft II: Starter Edition
- StarCraft II eSports continuing to gain popularity
- Q1 Launch in China, already one of largest communities for StarCraft II in concurrency
- Hard at work on the first expansion, Heart of the Swarm

Diablo III

- Targeting Q3 launch for external beta testing
- Announced new innovative Auction House model
- Do not have official release date, but driving hard to launch Diablo III this year

Large and Innovative Pipeline

Working hard on development of largest pipeline of products and services ever

Working hard on exciting pipeline of new games

