



## **Investor Presentation**

March 2009



# A world leader in communications and entertainment

#1	Video Games	Worldwide
#1	Music	Worldwide
#2	Telecoms	France
#1	Telecoms	Morocco
#1	Pay-TV	France



2008: Guidance achieved, growth in dividend

- Vivendi maintained and achieved its initial guidance: 2008 result increased 8.4% at constant perimeter, i.e. excluding the impact of Neuf Cegetel and Activision Blizzard
- Vivendi is proposing a dividend of €1.40 per share to its shareholders, up 7.7%
- Vivendi completed two major transactions:
  - Activision Blizzard is up and running
  - SFR has integrated Neuf Cegetel to create the leading alternative operator in France







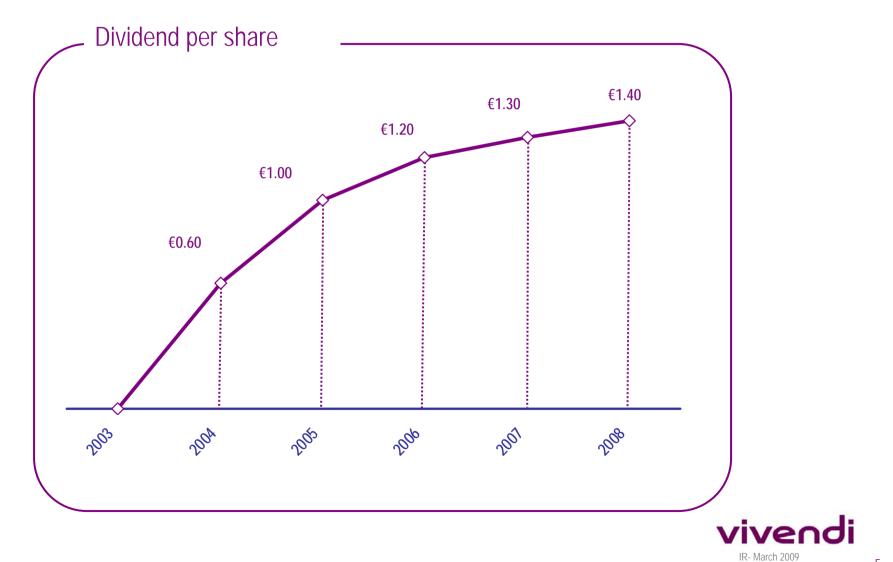
 Including Neuf Cegetel and Acti	vision Blizzard		
Revenues:	€25.4 bn	+17.2%	
<b>EBITA</b> :	€5.0 bn	+4.9%	
Adjusted Net Income:	€2.7 bn	-3.4%	
CFFO:	€5.1 bn	+3.6%	
Net Debt:	€8.3 bn		

At constant perimeter, excluding th	
Neuf Cegetel and Activision Blizza	rd
EBITA:	+9.6%
Adjusted Net Income:	+8.4%





Total projected distribution in May 2009: €1.6bn





## All 2008 priorities achieved

- Successful outcome of bidding process for football rights new contract by Canal+
- Close the merger to create Activision Blizzard
- Close the acquisition of Neuf Cegetel by SFR
- Focus on efficient execution of previously announced transactions
- Maintain strong operating performance



- €135m annual savings
- July 9, 2008
- **A**t
  - At 100% since June 24, 2008
  - Cost savings exceeding expectations (Canal+/TPS, UMG/BMGP ...)

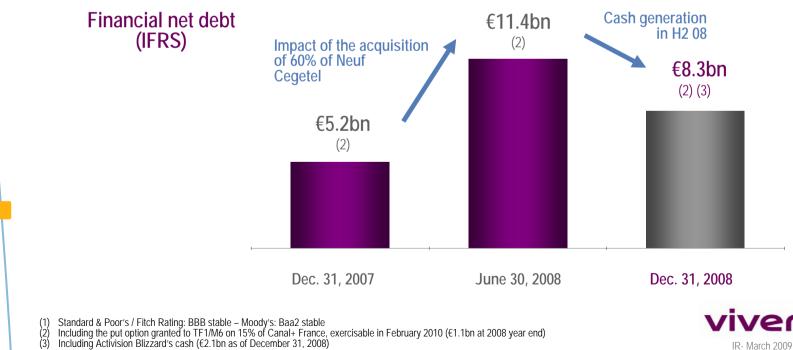


In line with initial guidance



## Vivendi enjoys a strong financial position

- €5.2bn of undrawn facilities at the end of 2008 at Vivendi SA
- Issuance of new bonds for €1.4bn in January 2009
- No significant debt reimbursement before 2012
- Strong free cash generation by each business
- A quality rating: BBB stable / Baa2 stable <sup>(1)</sup>
- Controlled financing costs





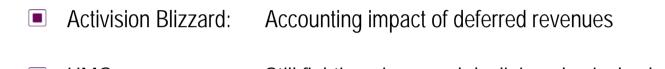
## 2009: Strong growth expected in Vivendi EBITA...

	Activision Blizzard:	Benefit of synergies, strong slate, and larger <i>World of Warcraft</i> subscriber base
	UMG:	Strong slate, growth of digital sales and new business models
	SFR ADSL & Fixed:	Benefit of synergies, higher ADSL net adds market share
	Maroc Telecom Group:	Further growth of mobile operations in Morocco, improved performances of Western African subsidiaries
	Canal+ Group:	Full benefit of TPS synergies, including French soccer rights



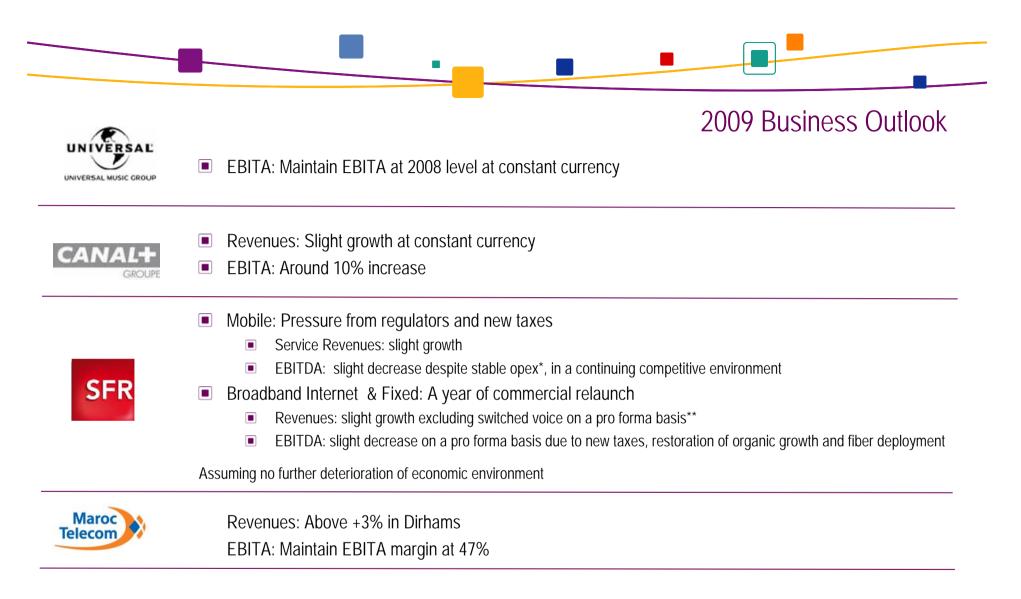


... despite regulatory and global economic issues



- UMG: Still fighting piracy and declining physical sales
- SFR Mobile: New taxes, sharp reduction in mobile termination rates







### In US non-GAAP:

Revenues: \$4.7bn including a negative impact of more than \$400m from a stronger dollar yoy Operating income: 26% operating margin



Excluding regulatory impacts, variable customer costs and interconnexion costs Pro forma illustrates the full consolidation of Neuf Cegetel from January 1, 2008 \*\*



In context of uncertainty about consumer spending, Vivendi can rely on unique assets

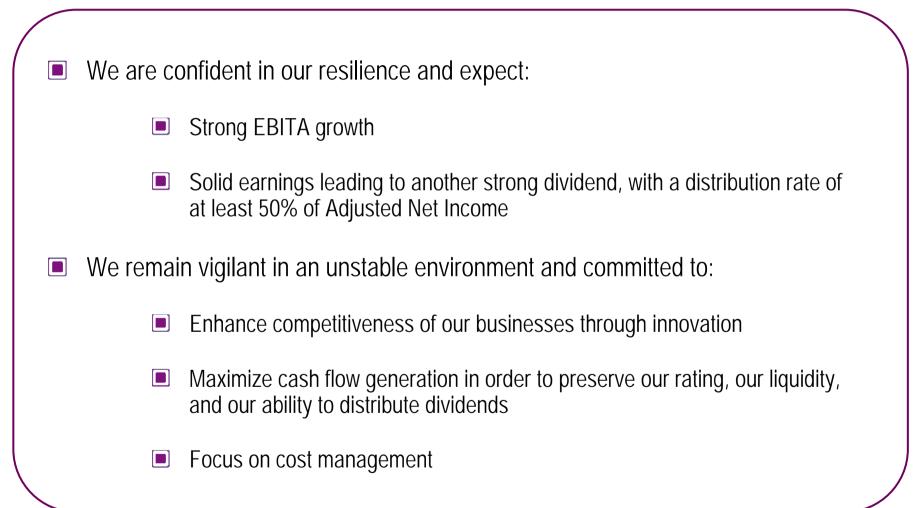
Resilience due to subscription model and world-leading quality content and services

- Leadership position in each of its businesses, enhanced by major strategic initiatives with excellent execution
- Very strong operating margins enabling innovation in technology and marketing, to develop competitive advantages
- Solid balance sheet (commitment to BBB rating) and strong cash generation

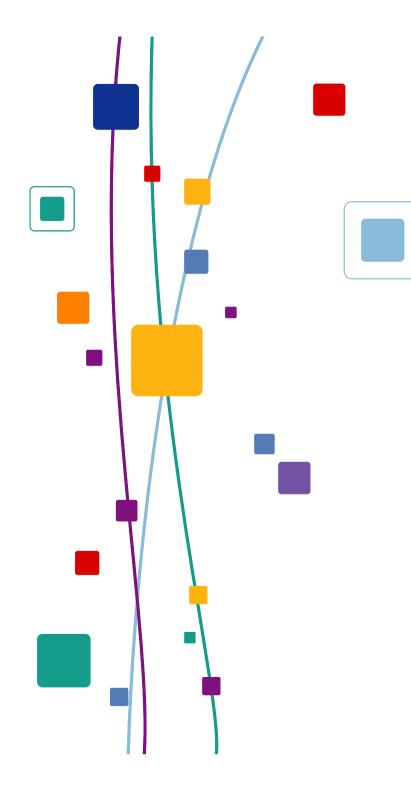




We have started 2009 with confidence and vigilance







## vivendi

# 2008 Results and 2009 Outlook



## Highlights

### Achievements in 2008

Met early 2008 guidance

We are proposing an increased dividend of €1.40 (cash or stock, shareholder's choice)

### Outlook for 2009

- Strong growth of EBITA
- Solid earnings leading to another high level dividend



### We have achieved our constant perimeter 2008 guidance...

In euro millions - IFRS	2008	2007	Change	
Universal Music Group	686	624	+62	
Canal+ Group	568	400	+168	
SFR Mobile	2,574	2,581	-7	
Maroc Telecom Group	1,224	1,091	+133	
Blizzard	450	345	+105	
Holding / Others	(101)	(91)	-10	
EBITA variation at constant perimeter			+451	+9.6 % of 2007 EBITA
Income from equity affiliates (mainly NB	C Universal)		-52	
Interest			-28	
Provision for income taxes			-69	
Minority interests			-63	
ANI variation at constant perimeter			+239	+8.4 % of 2007 ANI

Constant perimeter neutralizes the impact of the Neuf Cegetel and Activision acquisitions and the impact of the change in earnings of activities discontinued, transformed or sold (Broadband Internet and fixed-line activities of SFR and Sierra Entertainment), and excludes the impact of the changes in deferred net revenues (see slide 44)



## ... thanks to strong performances in Q4

EBITA			
In euro millions - IFRS			
	Q4 2008*	Q4 2007	Change
Universal Music Group	278	289	- 3.8%
Canal+ Group	(53)	(109)	+ 51.4%
SFR	576	451	+ 27.7%
Maroc Telecom Group	311	240	+ 29.6%
Activision Blizzard	1	21	- <b>9</b> 5.2%
Holding / Others	(8)	(102)	+ 92.2%
Total Vivendi	1,105	790	+ 39.9%



### 2008 EBITA

(	In euro millions - IFRS				Change at constant
		2008 *	2007	Change	currency
	Universal Music Group	686	624	+ 9.9%	+ 11.6%
Restructuring costs	Canal+ Group	568	400	+ 42.0%	+ 41.3%
€(123)m	SFR	2,542	2,517	+ 1.0%	+ 1.0%
	Maroc Telecom Group	1,224	1,091	+ 12.2%	+ 13.5%
	Activision Blizzard	34	181	- 81.2%	- 78.2%
Impact of change in deferred net revenues	Holding / Others	(101)	(92)	- 9.8%	- 5.0%
€(416)m	Total Vivendi	4,953	4,721	+ 4.9%	+ 5.6%
Integration costs €(122)m					

EBITA includes a reduction in share-based compensation costs (-€41m vs -€154m in 2007)

vivendi IR- March 2009

\* Includes Neuf Cegetel consolidated since April 15, 2008 and Activision consolidated since July 10, 2008

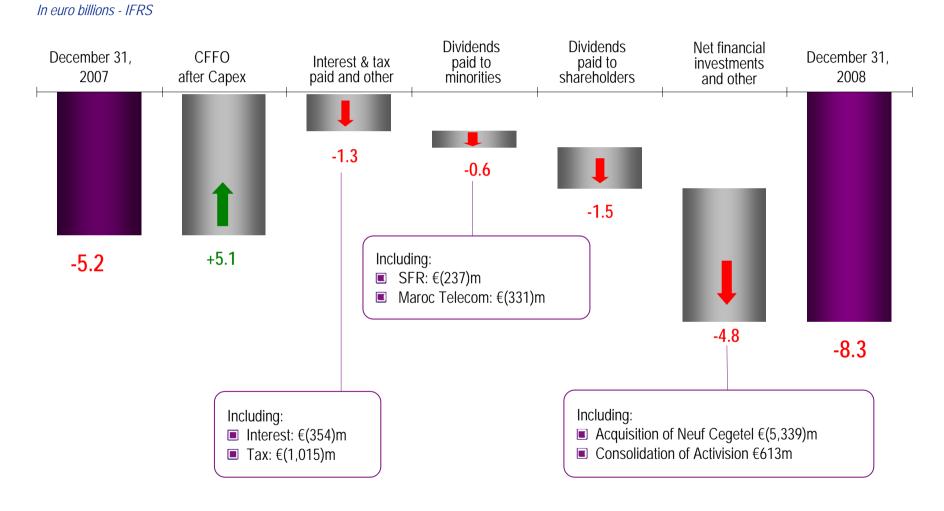


## Adjusted Net Income

In euro millions - IFRS			Chan	ne		
	2008	2007	Churr	90 %	$ \rangle$	
1 Revenues	25,392	21,657	+ 3,735	+ 17.2%		
2 EBITA	4,953	4,721	+ 232	+ 4.9%		Full consolidatio Neuf Cegetel si
3 Income from equity affiliates	260	373	- 113	- 30.3%		April 15, 2008
4 Interest	(354)	(166)	- 188	- 113.3%		
5 Income from investments	5	6	- 1	- 16.7%		In 2008, impac Neuf Cegetel a
6 Provision for income taxes	(920)	(881)	- 39	- 4.4%		Activision €(160
7 Minority interests	(1,209)	(1,221)	+ 12	+ 1.0%		capitalized inter tied to BMGF acquisition
8 Adjusted Net Income	2,735	2,832	- 97	- 3.4%		
						vivend



### Financial net debt evolution







## Solid Cash Flow generation

CFFO	before capex i	net			CFFO	
2008	2007	Change	In euro millions - IFRS	2008	2007	Change
555	597	- 7.0%	Universal Music Group	521	559	- 6.8%
592	460	+ 28.7%	Canal+ Group	383	317	+ 20.8%
4,057	3,571	+ 13.6%	SFR	2,752	2,551	+ 7.9%
1,455	1,364	+ 6.7%	Maroc Telecom Group	1,037	1,001	+ 3.6%
345	339	+ 1.8%	Activision Blizzard	313	283	+ 10.6%
294	305	- 3.6%	Dividends from NBC Universal	294	305	- 3.6%
(242)	(129)	- 87.6%	Holding / Others	(245)	(135)	- 81.5%
7,056	6,507	+ 8.4%	Total Vivendi	5,055	4,881	+ 3.6%

Capex net: €2,001m; + €375m, mainly due to the consolidation of Neuf Cegetel





### 2008 Revenues: -0.2%\* at €4,650m

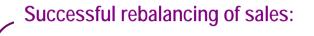
- Increased revenues in publishing and artist services and merchandising offset by a 5% decline in recorded music
- Digital sales up 31% \*

### 2008 EBITA: +11.6%\* to €686m

- Effective cost management
- Full year consolidation of BMG Music Publishing
- Higher license income including copyright settlements

### 2009 outlook:

EBITA: Maintain EBITA at 2008 level at constant currency



- Full benefit of the integration of BMGP
- Integration of Sanctuary and expansion of Bravado
- Increase in digital sales
- Physical music sales\*\*: 60% of total revenues in 2008 vs 69% in 2007

### 2009 priorities: \_

- Maintain leadership and market share during the transition to digital
- Participate in a broader range of music revenue streams
- Maximize profitability through efficient cost management



UNIVERSAL MUSIC GROUP

\* At constant currency

\*\* Include the publishing revenues related to physical sales ("mechanical")

2008	Million Units*
Mamma Mia! OST	5.1
Duffy	4.6
Amy Winehouse	4.1
Lil' Wayne	3.4
Rihanna	3.4
Top - 5 Artists	20.6

2009 Releases**	
<ul> <li>1<sup>st</sup> half of 2009</li> <li>U2</li> <li>Black Eyed Peas</li> <li>Eminem</li> <li>Lil' Wayne</li> </ul>	<ul> <li>2<sup>nd</sup> half of 2009</li> <li>Bon Jovi</li> <li>Dr Dre</li> <li>Scissor Sisters</li> <li>Nelly Furtado</li> <li>No Doubt</li> <li>Mariah Carey- Christmas</li> </ul>
	album







UMG

<i>In euro millions</i> Physical Digital License and Other <b>Recorded music</b> Artist services & merchandising Music Publishing	<b>2008</b> 2,589 842 448 <b>3,879</b> 173 648	% Change at constant currency -14.2% 35.4% -3.2% -4.8% x2.8 15.6%
Inter-co elimination Revenues	(50) 4,650	-41.9%
Recorded music	570	0.7%
Artist services & merchandising	3 205	-16.8% 35.7%
Music Publishing EBITDA	205 778	8.2%



\* Physical and digital album sales
 \*\* This is a tentative release schedule and it will change



### 2008 Revenues: +4.4% to €4,554m

- Canal+ France portfolio growth: 173k net adds before an adjustment of 126k\*
- Other activities, excluding Canal+ France : +14% at €701m
- Growth of advertising revenues reflecting higher ratings

### 2008 EBITA: +42.0% to €568m

after transition costs of €68m in 2008

- Canal+ France: €150m synergies in 2008, including savings on ½ season of the French Ligue 1 rights
- Positive contribution to growth from all other activities

### 2009 outlook:

Revenues:

EBITA:

Slight growth\*\* Around 10% increase

### Success of the TPS integration:

- €300m synergies over 2007-2008 With ½ season of French Ligue 1 in 2009, the target of €350m will be exceeded
- Successful technical migration of close to 1 million TPS subscribers
- TPS signal switched-off on December 31, 2008
- Transition costs: total of €336m < €350m planned

### 2009 priorities: \_

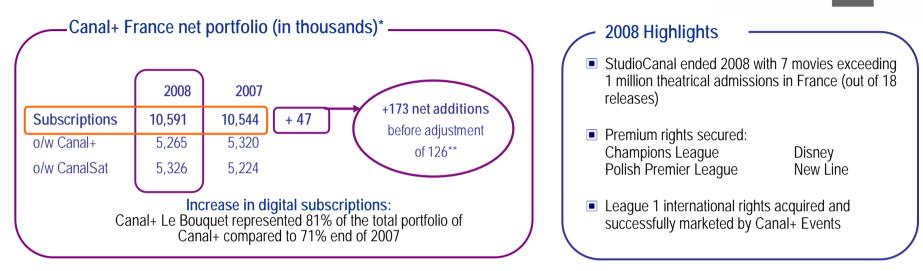
- Accelerate analog to digital migration
- Leverage recent innovations: + Le Cube (HD terminal with internet connection), USB key HD-DTT set-up box, Canal+ and CanalSat "à la demande"
- Adapt offers to suit the current economic environment



\* Resulting from the switch-off of the TPS signal and a change of scope in the portfolio to include viable contracts only At constant currency



CANA



2008	ARPU		
anal+	€32.2		
analSat	€32.9		
008***		Canal	+ / CanalSat
2008*** Churn of the (	over-one-year suscribe		+ / CanalSat 10.6%

			\
In euro millions - IFRS	2008	2007	Growth
Revenues	4,554	4,363	+ 4.4%
o/w Canal+ France	3,853	3, 747	+ 2.8%
EBITA excluding restructuring costs	636	490	+ 29.8%
o/w restructuring costs	(68)	(90)	+ 24.4%
EBITA	568	400	+ 42.0%
CFFO	383	317	+ 20.8%
			)



Individual and collective subscriptions at Canal+, CanalSat in metropolitan France, overseas territories and Africa Resulting from the switch-off of the TPS signal and a change of scope in the portfolio to include viable contracts only Excluding the impact of the 126k negative adjustment

\*\*

\*\*\*

## Mobile: 2008 EBITDA margin of 38.9% in a very competitive market

- Service Revenues at €8,576m +4.1% before impact of regulated tariffs
- 13.6m of postpaid customers\* (+10.5%), at 69.1% of customer base (+3.6pts)
- EBITDA at €3,501m (+€27m on comparable basis\*\*)

## Broadband Internet & Fixed: Neuf Cegetel consolidated since April 15, 2008

- Revenues of €2,882m, +4.2% on comparable basis\*\* and excluding switched voice thanks to mass market ADSL and Enterprise segments
- EBITDA at €457m

## 2008 SFR EBITA at €2,542m, after €123m restructuring costs

### 2009 outlook: Assuming no further deterioration of economic environment

### Mobile: Pressure from regulators and new taxes

- Service Revenues: slight growth
- EBITDA: slight decrease despite stable opex\*\*\*, in a continuing competitive environment

## Broadband Internet & Fixed: A year of commercial relaunch

- Revenues: slight growth excluding switched voice on a pro forma basis\*\*\*\*
- EBITDA: slight decrease on a pro forma basis due to new taxes, restoration of organic growth and fiber deployment



SFR

- \*\* Please refer to comparable basis definition on slide 36
- \*\*\* Excluding regulatory impacts, variable customer costs and interconnexion costs

<sup>\*</sup> Including customers of the Debitel and Neuf Mobile offer since June 30, 2008 (438k as of that date)

<sup>\*\*\*\*</sup> Pro forma illustrates the full consolidation of Neuf Cegetel from January 1, 2008

## Creation of the new SFR: a strong player in all market segments

### - 2008

- Very fast execution of the Neuf Cegetel acquisition leading to 100% ownership, and enabling full benefit of synergies
- Single brand
- Reinforced management team

## An action plan: **SFRévolution**

- Focus on operating efficiency, opex control and execution of synergies
- **E** Further develop broadband and mobile Internet
- Differentiate through client satisfaction

SFR

Et le monde est à vous.

Leverage SFR retail network

### Everything is set for 2009 and beyond

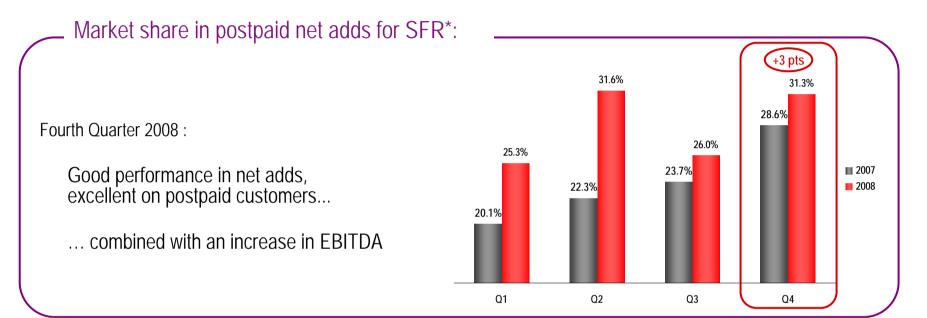
- Priority is implementation: 103 identified action plans to generate synergies
- Stable mobile opex\* before synergies
- Roll-out of the synergies: €250-300m expected by 2011



\* Excluding regulatory impacts, variable customer costs and interconnexion costs



**Mobile** 



- SFR ranked first in the quality of mobile telecommunications networks in 2008 (5th year in a row) and on Data Internet Mobile\*\*
- iPhone 3G: available from SFR on April 8, 2009
- Continuous strong regulatory pressure in 2009:
  - 4th license to be granted mid-2009
  - Decrease in mobile termination rate:
- New TV tax
- by 31% from July 1st 2009

The Châtel Law 

Excluding Neuf Mobile and Debitel customers

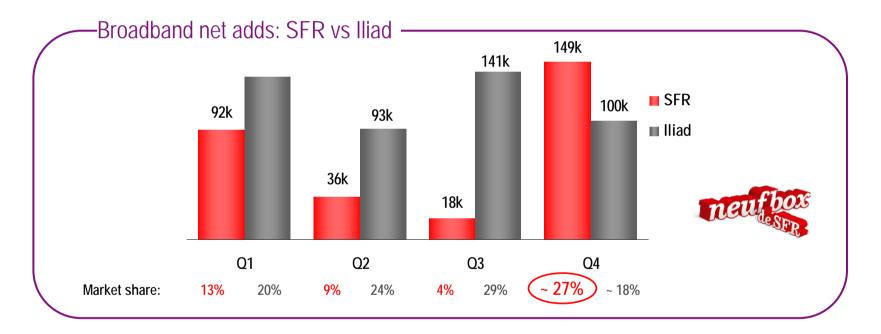
\*\* SFR is ranked #1 in the 2008 annual survey on the quality of mobile telecommunication networks in France conducted by the ARCEP, ranking first or equal to first in 31 out of 37 criteria considered by ARCEP. In particular, SFR is ranked #1 for accessibility, reliability and medium debit of Mobile Internet Data network





### SFR - Broadband Internet

149,000 net adds in Q4 2008, the highest level ever recorded, 27% market share Very strong increase in broadband net adds since the launch of the neufbox in October



- Acquired customer bases migration expected to end in Q3 2009
- Focus on organic growth and service quality

Expected net adds market share consistent with portfolio level by the end of 2009







### 2008 Revenues: €2,601m

+6.2% at constant currency and constant perimeter\* due to the continued growth in the mobile revenues

- Mobile revenues: +8.9% at constant currency and constant perimeter
- Fixed and Internet: +1.1% at constant currency and constant perimeter

### 2008 EBITA margin at 47% (+2.6 pts)

### 2008 EBITA: €1,224m

### +13.6% at constant currency and constant perimeter

- Cost control, including acquisition costs, despite a more competitive environment
- Improvement of African subsidiaries' profitability

### Continued increase in customer base:

- Mobile customers: 17.2m +12.0%
- Fixed customers: 1.5m +0.5%
- Internet customers: 0.5m +3.8%

### 2009 priorities:

- Maintain leadership in Moroccan mobile
- Drive growth in African subsidiaries

### 2009 outlook:

- Revenues: Above +3% in Dirhams
- EBITA: Maintain EBITA margin at 47%





### 2008 Revenues: +26% to \$5bn on a US non-GAAP comparable basis and €2,091m in IFRS

Strong performances by the 3 leading owned franchises:

- Guitar Hero and Call of Duty in the top-five best-selling franchises on the consoles across all platforms\*
- World of Warcraft exceeded 11.5 m subscribers. Wrath of the Lich King: #1 PC title in N.A. and Europe

### 2008 Operating income: \$1.2bn on a US non-GAAP comparable basis, 24% margin

### 2008 EBITA at €34m in IFRS which includes:

- $\blacksquare \in (416)$  m impact of the net change in deferred net revenues
- €(127)m non-core operations losses
- $\in$  (122)m integration and restructuring costs

### Strong start for Activision Blizzard:

The largest and most profitable third-party publisher 

ACTIVISION

- 2008 results exceeded financial goals for 2009, established when merger announced\*\*
- Increased synergy target to \$100-150m and tracking toward top end of range

### 2009 priorities:

- Continued focus on high-guality franchises
- Launch more products than ever before including games on 3 of the most successful proven franchises in the history of videogames
- Improve operating margins

### 2009 outlook in US non-GAAP:

- \$4.7bn including a negative Revenues: impact of more than \$400m from a stronger dollar yoy
- 26% operating margin Operating income:



Please refer to slide 47 for definitions and to the Activision Blizzard's press release and conference call dated February 11, 2009

According to The NPD Group, Charttrack and Gfk \$4.3bn US non-GAAP revenues and \$1.1bn US non-GAAP operating income

US Non-GAAP comparable basis segment performance\*

In dollars millions	2008	% Change				
Activision	3,279	32.6%				
Blizzard	1,343	21.3%				
Distribution	410	0.5%				
Net revenues of core operations	5,032	26.2%				
Activision	469	14.1%				
Blizzard	704	23.9%				
Distribution	27	80.0%				
Operating income of core operations	1,200	20.7%				

### 2009 Releases\*\*

#### March 2009 1Q

- Guitar Hero Metallica XBox, PS3, Wii in North America
   Monsters vs. Aliens worldwide on multiple platforms

#### June 2009 2Q

- X-Men Origins: Wolverine
   Transformers: Revenge of the Fallen
   Prototype (third person open world/action game)
   Ice Age 3

#### 2H 2009

#### DJ Hero

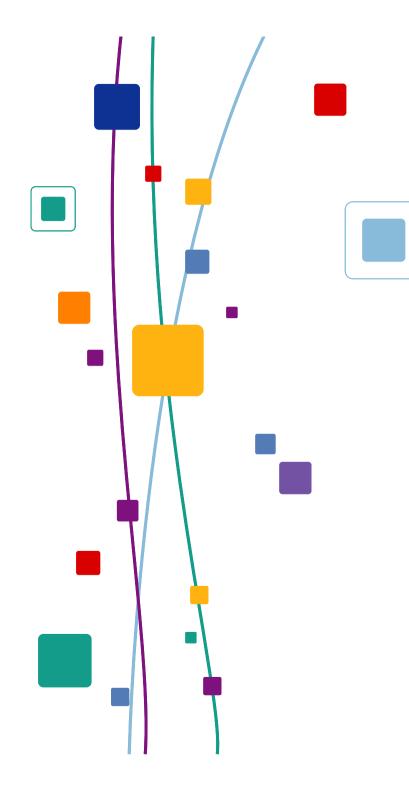
- Guitar Hero Franchise
- Call of Duty Modern Warfare 2 (Infinity Ward)
   Singularity (first person action game)
   New racing IP from Bizarre Creations
   Tony Hawk Game
   Wolfenstein

See slide 47 \*\* This is a tentative release schedule and subject to change ACTIVISION BUZARD

#### **IFRS** Actual

	$\left( \right)$	% Change at	
		constant	
In euro millions	2008	currency	
Activision	1,146	x5.7	
Blizzard	770	0.0%	
Distribution	164	na*	
Net revenues of core operations	<i>2,080</i>	x 2.1	
Non core operations	11	71.4%	
Net Revenues	2,091	x 2.1	
Nativialan	(),()		
Activision	(76)	na*	
Blizzard	323	-1.1%	
Distribution	15	na*	
EBITA of core operations	262	-22.2%	
Non-core operations	(228)	-38.2%	
EBITA	34	-78.2%	
		* na : not applicable	





## vivendi

## Appendices

## Vivendi Businesses



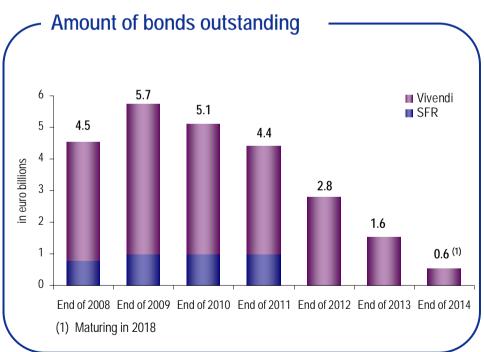
\* Based on shares outstanding



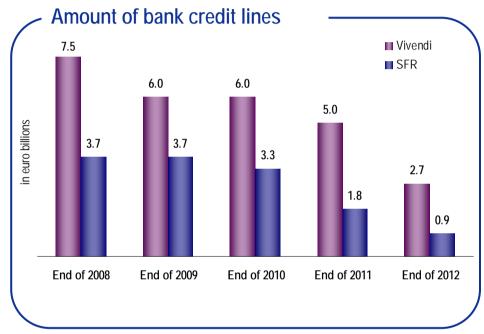
Important credit lines up to 2011

## No significant debt reimbursement before 2012

- At 2008 year end, the economic average term of the group's consolidated debt was 4.1 years
- After issuance of €1.4bn bonds in January 2009, 57% of outstanding gross debt in bonds



vivendi IR- March 2009



- Available undrawn facilities, net of commercial paper at the end of 2008:
  - Vivendi SA: ~ €5.2bn
  - SFR: ~ €1.1bn





	2008	2007	Change	
MOBILE			Ŭ	
Customers (in '000) *	19,652	18,766	+ 4.7%	✓ SFR. Et le monde est à vous. →
Proportion of postpaid clients *	69.1%	<b>6</b> 5.5%	+3.6pts	
3G customers (in '000) *	5,934	4,082	+ 45.4%	Success of Illimythics offers: 1.4m customers
Market share on customer base (%) *	33.8%	<b>33.9%</b>	-0.1pt	at the end of 2008
Network market share (%)	35.8%	36.1%	-0.3pt	
12-month rolling blended ARPU (€/year) **	428	440	- 2.7%	SFR, first music mobile downloading platform
12-month rolling postpaid ARPU (€/year) **	549	570	- 3.7%	in France (10 million titles downloaded)
12-month rolling prepaid ARPU (€/year) **	180	191	- 5.8%	, , , , , , , , , , , , , , , , , , ,
Net data revenues as a % of service revenues **	17.7%	13.7%	+4.0pts	Launch of the optic fiber neufbox in
Postpaid customer acquisition costs (€/gross adds)	211	214	- 1.4%	December; all TV channels are now broadcast
Prepaid customer acquisition costs (€/gross adds)	22	25	- 8.6%	with the MPEG-4 format
Acquisition costs as a % of service revenues	7.4%	7.5%	-0.1pt	
Retention costs as a % of service revenues	6.4%	5.3%	+1.1pt	
Capex as a % of revenues	9.6%	10.6%	-1.0pt	
BROADBAND INTERNET AND FIXED				
Broadband Internet EoP customer base (in '000) ***	3,879	3,602	+ 7.7%	
Enterprise data links (in '000)	194	173	+ 12.1%	

2007 broadband Internet and fixed are presented on a comparable basis. See slide 40

\* Including Neuf Mobile and Debitel customers since June 30, 2008 (438k at that date). Not including MVNO clients which are estimated at approximately 1,123k at end of Dec. 2008 vs. 1,213k at end of Dec. 2007

\*\* Including mobile terminations

\*\*\* As from September 30, 2008, broadband Internet customers are disclosed excluding Neuf Cegetel customers who subscribed but that are not activated.





### SFR: Detailed revenues

IFRS	2008		2007		%	2007		% Change on a Comparable
in euro millions	Actual		Actual*		Change	Comparable Basis**		Basis **
Outgoing revenues net of promotions	6,953	81%	6,771	81%	2.7%	6,803	81%	2.2%
Mobile incoming	897	10%	844	10%	6.3%	844	10%	
Fixed incoming revenues	393	5%	426	5%	-7.7%	426	5%	
Roaming in	229	3%	251	3%	-8.8%	251	3%	
Network revenues	8,472		8,292		2.2%	8,324		1.8%
Other mobile	104	1%	99	1%	5.1%	99	1%	
Service revenues	8,576	100%	8,391	100%	2.2%	8,423	100%	1.8%
Equipment sales, net	414		403		2.7%	419		
Total mobile revenues	8,990		8,794		2.2%	8,842		1.7%
Broadband Internet and fixed revenues	2,882		233		x 12.4	2,888		-0.2%
Elimination of intersegment transactions	-319		-9		x 35.4	-310		
Total SFR revenues	11,553		9,018		28.1%	11,420		1.2%
of which data revenues from mobile services	1,519		1,150		32.1%	1,150		

\* From 2008, mobile revenues and Broadband Internet and fixed revenues correspond to revenues before elimination of intercompany transactions within SFR. As a result, 2007 intercompany transactions within SFR have been reclassified to comply with this presentation.

\*\* Comparable basis mainly illustrates:

- (i) the full consolidation of the fixed and Broadband Internet activities of Tele2 France as if this acquisition had taken place on January 1, 2007
- (ii) the full consolidation of Neuf Cegetel and Club Internet as if this acquisition had taken place on April 15, 2007
- (iii) the restatement of 2007 figures in compliance with IFRIC 12 Service Concession Arrangements



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# Maroc Telecom Group

In '000	2008	2007	Change
MAROC TELECOM SA			
Number of mobile customers	14,456	13,327	+ 8.5%
% Prepaid customers	96%	96%	
Varket share (ANRT)	66%	67%	
ARPU (€/month)	8.7	9.7	- 10.3%
Number of fixed lines*	1,299	1,336	- 2.8%
Total Internet access**	482	476	+ 1.3%
SUBSIDIARIES			
Number of mobile customers	2,728	2,015	+ 35.4%
Number of fixed lines	227	182	+ 24.7%
nternet customers	40	27	+ 48.1%

In euro millions - IFRS	2008	2007	Growth	Constant currency
Revenues	2,601	2,456	+ 5.9%	+ 7.0%
Mobile	1,864	1,721	+ 8.3%	+ 9.5%
Fixed and Internet	1,000	989	+ 1.1%	+ 2.2%
Intercos	(263)	(254)	-3.5%	- 4.7%
EBITDA	1,554	1,397	+ 11.2%	+ 12.6%
Mobile	1,132	1,017	+ 11.3%	+ 12.6%
Fixed and Internet	422	380	+ 11.1%	+ 12.3%
EBITA	1,224	1,091	+ 12.2%	+ 13.5%
Mobile	943	852	+ 10.7%	+ 11.9%
Fixed and Internet	281	239	+ 17.6%	+ 19.3%
CFFO	1,037	1,001	+ 3.6%	



Maroc Telecom SA's fixed customer base is now displayed in numbers of equivalent lines. It was previously displayed in numbers of accesses.
 Including narrowband and ADSL



#### Revenues

2008	2007	Change	Change at constant currency	In euro millions - IFRS	Q4 2008	Q4 2007	Change	Change at constant currency
4,650	4,870	- 4.5%	- 0.2%	Universal Music Group	1,508	1,605	- 6.0%	- 7.8%
4,554	4,363	+ 4.4%	+ 4.0%	Canal+ Group	1,163	1,132	+ 2.7%	+ 2.8%
11,553	9,018	+ 28.1%	+ 28.1%	SFR	3,133	2,371	+ 32.1%	+ 32.1%
2,601	2,456	+ 5.9%	+ 7.0%	Maroc Telecom Group	671	637	+ 5.3%	+ 3.5%
2,091	1,018	x 2.1	x 2.1	Activision Blizzard	1,172	302	x 3.9	x 3.6
(57)	(68)	+ 16.2%	+ 16.2%	Non Core and Others	(32)	(33)	+ 3.0%	+ 3.0%
25,392	21,657	+ 17.2%	+ 18.3%	Total Vivendi	7,615	6,014	+ 26.6%	+ 24.6%

Including the consolidation of the following entities:

■ at UMG: Univision Music Group (May 5, 2008); BMG Music Publishing (May 25, 2007); and Sanctuary (August 2, 2007);

■ at Canal+ Group: Kinowelt (April 2, 2008);

at SFR: Neuf Cegetel (April 15, 2008); the fixed and ADSL activities of Tele2 France (July 20, 2007); and Debitel France (December 1, 2007);

■ at Maroc Telecom Group: Gabon Telecom (March 1, 2007);

Vivendi Games combined with Activision and renamed Activision Blizzard on July 9, 2008.





# Income from equity affiliates

In euro millions (except where noted) IFRS	2008	2007	% Growth
Income from equity affiliates	260	373	- 30.3%
o/w NBC Universal in € NBC Universal in \$	255 <i>\$375</i>	301 <i>\$410</i>	- 15.3% <i>- 8.5%</i>
o/w Neuf Cegetel*	18	78	- 76.9%

\* Neuf Cegetel has been fully consolidated since April 15, 2008





### Interest

In euro millions (except where noted) - IFRS	2008	2007
Interest	(354)	(166)
Interest expense on borrowings	(450)	(301)
Average interest rate on borrowings (%)	4.69%	4.18%
Average outstanding borrowings (in euro billions)	9.6	7.2
Capitalization of interest related to the acquisition of BMGP	-	25
Interest income from cash and cash equivalents	96	110
Average interest income rate (%)	3.72%	4.07%
Average amount of cash equivalents (in euro billions)	2.6 *	2.7

\* From July 10th, includes Activision Blizzard cash position (€1,831m as of that date)





#### Income tax

n euro millions - IFRS	2008	8	2007	1
	Adjusted net income	Net income	Adjusted net income	N incom
Consolidated Global Profit Tax System	438	60 *	552	60
Current tax: savings for current year Deferred tax: variation in expected savings (year n+1/ year n)	438 -	438 (378) <sup>,</sup>	552	552 53
Tax charge	(1,358)	(1,111)	(1,433)	(1,352
Provisions for income tax	(920)	<b>(</b> 1,051 <b>)</b>	(881)	(74
Taxes paid in cash		(1,015)		(1,072

\* Reflects the decline in the expected savings in 2009 following the anticipated utilization by SFR in 2009 of Neuf Cegetel's net operating losses carried forward





Reconciliation of adjusted net income to net income

In euro millions - IFRS	2008	2007
Adjusted Net Income	2,735	2,832
Amortization and impairment losses of intangible assets acquired through business combinations	(693)	(335)
Other financial charges and income	579	(83)
- o/w consolidation gain following the creation of Activision Blizzard	2,318	-
- o/w write-down of the minority stake in NBC Universal	(1,503)	-
Provision for income taxes	(131)	134
Minority interests	113	77
Net Income, group share	2,603	2,625





# Active management of pension obligations

- Transfer of funded pension plans to insurance companies (mainly North America, United Kingdom)
- Very cautious policy to secure the pension plan assets, limiting exposure to financial markets

In euro millions	2008	2007	2006	2005	2004
Benefit obligations	482	780	1,319	1,376	1,276

In 2008, no losses related to pension obligations

Limited and controlled risk



# Activision Blizzard - Reconciliation to 2008 IFRS Revenues

_	In millions	2008
$\left( \right)$	Comparable Basis Net Revenues of Core Operations (a)	\$5,032
sis	Less: Activision operations prior to July 10, 2008	-\$1,310
P Bas	Non-GAAP Net Revenues of Core Operations	\$3,722
US GAAP Basis	Less: Changes in deferred net revenues (b) (c)	-\$713
ns	Less: Net Revenues of Activision Blizzard's non-core exit operations	\$17
	Net Revenues in US GAAP as published by Activision Blizzard	\$3,026
	Reconciling differences between US GAAP and IFRS	-\$63
	Effect of alignment of deferred net revenues balance with US GAAP (c)	-\$63
	Net Revenues in IFRS (in millions of dollars)	\$2,963
FRS	Translation from dollars to euros	

- (a) The comparable basis revenues include both Activision and Blizzard operations for the full year
- (b) As online functionality becomes a more important component of gameplay, certain of the company's online-enabled games for certain platforms contain a more-thaninconsequential separate service deliverable in addition to the product, and the company's performance obligations for these games extends beyond the sale of the games. Vendor-specific objective evidence of fair value does not exist for the online services, as the company does not plan to separately charge for this component of online-enabled games. As a result, the company recognizes in both US GAAP and IFRS all of the revenues from the sale of these games ratably over the estimated service period. In addition, the company defers the costs of sales of those titles to match revenues. This change has no impact on cash flows.
- (c) Following the merger of Activision and Vivendi Games in July, Activision Blizzard reviewed the accounting policies and principles of Vivendi Games and has determined that the revenues related to the sale of World of Warcraft boxed software, including the sale of expansion packs and other ancillary revenues, should be deferred and recognized ratably over the estimated customer life beginning upon activation of the software and delivery of the services. Accordingly, in Q3 2008, Activision Blizzard recorded this accounting change retroactively in its US GAAP financial statements. In Q4 2008, Vivendi changed the IFRS accounting treatment for the year ended December 31, 2008, to align it with that of US GAAP. As a result, Vivendi has recorded a cumulative catch-up adjustment through the current period statement of earnings to align Activision Blizzard's deferred revenue balance in IFRS with US GAAP.

# Activision Blizzard - Reconciliation to 2008 IFRS EBITA

	In millions	2008	]	
	Comparable basis Operating Income/(Loss) of Core Operations (a)	\$1,200	ר	
	Less: Activision - operating income generated prior to July 10, 2008	-\$167		
s	Non-GAAP Operating Income/(Loss) of Core Operations	\$1,033	כ	
US GAAP Basis	Less: Net changes in deferred net revenues and cost of sales (b)	-\$496		
AAF	Less: Equity -based compensation expense	-\$90		Included in
SG	Less: Results of Activision Blizzard's non-core exit operations	-\$266	$\prec$	EBITA and ANI
	Less: One time costs related to the Vivendi transaction, integration and restructuring	-\$122		
	Less: Amortization of intangibles and purchase price accounting related adjustments	-\$292	/	
	Operating Income/(Loss) under US GAAP as published by Activision Blizzard	-\$233	ר	
	Reconciling differences between US GAAP and IFRS Effect of alignment of deferred net revenues balance with US GAAP (b) Equity-based compensation expense (c) One time costs related to the Viv endi transaction, integration and restructuring (d) Other	-\$20 -\$58 \$30 \$0 \$8		
	Effect of alignment of deferred net revenues balance with US GAAP (b) Equity-based compensation expense (c) One time costs related to the Vivendi transaction, integration and restructuring (d) Other	-\$58 \$30 \$0 \$8	) ) ]	
	Effect of alignment of deferred net revenues balance with US GAAP (b) Equity-based compensation expense (c) One time costs related to the Vivendi transaction, integration and restructuring (d) Other Operating income/(Loss) in IFRS	-\$58 \$30 \$0 \$8 -\$253	) )	
	Effect of alignment of deferred net revenues balance with US GAAP (b) Equity-based compensation expense (c) One time costs related to the Vivendi transaction, integration and restructuring (d) Other Operating income/(Loss) in IFRS Less: Impairment of intangible assets acquired through business combinations	-\$58 \$30 \$0 \$8 -\$253 \$7	) ) )	Elimination of items
ss / / ss	Effect of alignment of deferred net revenues balance with US GAAP (b) Equity-based compensation expense (c) One time costs related to the Vivendi transaction, integration and restructuring (d) Other Operating income/(Loss) in IFRS	-\$58 \$30 \$0 \$8 -\$253	)	Elimination of items excluded from EBITA
IFRS	Effect of alignment of deferred net revenues balance with US GAAP (b) Equity-based compensation expense (c) One time costs related to the Vivendi transaction, integration and restructuring (d) Other Operating income/(Loss) in IFRS Less: Impairment of intangible assets acquired through business combinations	-\$58 \$30 \$0 \$8 -\$253 \$7	)	
IFRS	Effect of alignment of deferred net revenues balance with US GAAP (b) Equity-based compensation expense (c) One time costs related to the Viv endi transaction, integration and restructuring (d) Other Operating income/(Loss) in IFRS Less: Impairment of intangible assets acquired through business combinations Less: Amortization of intangible assets acquired through business combinations	-\$58 \$30 \$0 \$8 -\$253 \$7 \$302	) ) )	

(a) The comparable basis revenues include both Activision and Blizzard operations for the full year

(b) Please refer to explanation on slide 44

(c) In IFRS, existing Activision stock options were neither re-measured at fair value nor allocated to the cost of the business combination at the closing date of the business combination; hence the incremental fair value recorded in US GAAP is reversed, net of costs capitalized.

(d) Restructuring activities includes severance costs, facility exit costs, and balance-sheet write down and exit costs from the cancellation of projects. In IFRS, accrual for restructuring activities is recorded at the time the company is committed to the restructuring plan. In US GAAP, the corresponding expense is recorded on the basis of the actual timing of the restructuring activities.





## Glossary

Adjusted earnings before interest and income taxes (EBITA): EBIT (defined as the difference between charges and income that do not result from financial activities, equity affiliates, discontinued operations and tax) before the amortization of intangible assets acquired through business combinations and the impairment losses of intangible assets acquired through business.

Adjusted net income includes the following items: EBITA, income from equity affiliates, interest, income from investments, including dividends received from unconsolidated interests as well as interest collected on loans to equity affiliate and unconsolidated interests, as well as taxes and minority interests related to these items. It does not include the following items: impairment losses of intangible assets acquired through business combinations, the amortization of intangibles acquired through business combinations, other financial charges and income, earnings from discontinued operations, provision for income taxes and minority interests relating to these adjustments, as well as non-recurring tax items (notably the change in deferred tax assets relating to the Consolidated Global Profit Tax System and the reversal of tax liabilities relating to risks extinguished over the period).

Cash flow from operations (CFFO): Net cash provided by operating activities after capital expenditures net, dividends received from equity affiliates and unconsolidated companies and before income taxes paid.

Capital expenditures net (Capex, net): Capital expenditures, net of proceeds from property, plant and equipment and intangible assets.

**Financial net debt** is calculated as the sum of long-term and short-term borrowings and other long-term and short-term financial liabilities as reported on the consolidated statement of financial position, less cash and cash equivalents as reported on the consolidated statement of financial position, as well as derivative instruments in assets and cash deposits backing financing (included in the Consolidated Statement of Financial Position under "financial assets").

The percentage of change are compared with the same period of the previous accounting year, except particular mention.

IR- March 2009



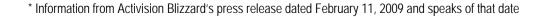
## Activision Blizzard – standalone - definitions

#### US Non-GAAP Financial Measures\*

Activision Blizzard provides net revenues, net income (loss), earnings (loss) per share and operating margin data and guidance both including (in accordance with US GAAP) and excluding (US Non-GAAP): the impact of the change in deferred net revenues and related costs of sales; the impact of expenses related to equity-based compensation costs; Activision Blizzard's non-core exit operations (which is the operating results of products and operations from the historical Vivendi Games, Inc. businesses that the company has exited or is winding down); one-time costs related to the business combination between Activision, Inc. and Vivendi Games, Inc. (including transaction costs, integration costs, and restructuring activities); the amortization of intangibles and the associated changes in cost of sales resulting from purchase price accounting adjustments from the business combination; and the associated tax benefits.

#### Comparable basis

Comparable basis includes both Activision, Inc. and Vivendi Games from January 1st and is based on standalone US GAAP.





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