

ATVI Summary as of August 2, 2012

Unless otherwise explicitly stated, all data and comments, including forward-looking information, are current as of August 2, 2012 only. Activision Blizzard undertakes no duty to update or revise any forward-looking information contained herein. This is a summary document only. For more detailed information, please refer to Activision Blizzard's earnings release dated August 2, 2012 and the Company's reports and filings with the SEC.

Stock Information	วท์	ŀ
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Stock Information :			
Price per share as of 07/24/12	\$11.60	GAAP EPS, TTM4 ended 6/30/12	\$0.70
Daily volume on 07/24/12 (M)	7.8	GAAP EPS, TTM4 ended 6/30/11	\$0.55
50-day avg. vol., ending 07/24/12 (M)	7.7	Non-GAAP EPS†, TTM4 ended 6/30/12	\$0.95
Shares Outstanding ² , as of 6/30/12 (B)	1.11	Non-GAAP EPS†, TTM4 ended 6/30/11	\$0.88
Market Cap. (\$B) as of 07/24/12	12.9	FCF/diluted share, TTM4 ended 6/30/12	\$0.89
Enterprise Value (\$B) as of 07/24/12	9.7	Cash and investments3/diluted share	\$2.71
Beta as of 07/24/12	1.07	Book Value/diluted share, 6/30/12	\$8.91
Debt	\$0		

Full Year EPS and Outlook, as of August 2, 2012:

	'09	'10	'11	CAGR '09-'11	'12 Outlook ^{†††}
GAAP EPS	\$0.09	\$0.33	\$0.92	220%	\$0.69
Non-GAAP† EPS	\$0.69	\$0.79	\$0.93	16%	\$0.99
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Source: 'NASDAQ OMX, 'SEC Form 10-Q for the quarter ended 6/30/12, 3Includes short-term and long-term investments, 4 Trailing Twelve Months represents sum of four prior quarters' reported metric

Large Growing Markets, \$B

low	s, Ex-Japan*			
	'12e	'14e	<u>'16e</u>	'12-'16 CAGR
Retail	29	30	33	3%
Digital	26	33	41	12%
Total	55	63	74	8%

China: Online Video Games* '12e '14e '16e '12-'16 CAGR 11 15

2011 Worldwide Toy Sales per NPD

PWC Global Entertainment and Media Outlook, June 2012

Portfolio of High-Potential Major Franchises

















New MMO

2Q Earnings Takeaways

Record 2Q Driven by Diablo III, Skylanders, World of Warcraft and MW3

Activision Blizzard is a global entertainment leader

Providing premium content and services to large, engaged online communities Worldwide

Record 2Q and 1H non-GAAP Revenues, Operating Income and EPS

Diablo III and Skylanders Spyro's Adventure drove 2Q upside Record 2Q revenues from non-GAAP digital online channels Blizzard reports record 2Q non-GAAP revenues and record 59% 2Q operating margin

Raised 2012 Revenue and EPS outlook again; Strong back half lineup

September 25: World of Warcraft: Mists of Pandaria October 19: Skylanders Giants November 13: Call of Duty: Black Ops II

Expanding our portfolio and reach

Activision Publishing: Announced Call of Duty Online with Tencent, targeting \$8 billion* Chinese online game market, development continues on new Bungie Universe

Blizzard Entertainment: Hard at work on large pipeline including World of Warcraft: Mists of Pandaria, StarCraft II: Heart of

the Swarm, Blizzard All-Stars and unannounced MMO

Source: PwC 2012 Global Media and Entertainment Outlool

Top 5 Titles Retail** Sales Growth:

11%_{CAGR '07 to '11}

15% Year-Over-Year 1H '11 to 1H '12

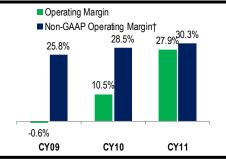
1H '12 Retail Sales*** Rank:



**Top 5 tiles combined in North America and Europe, including toys and a
*** Source: NPD, Chart-Track, GfK, Activision Blizzard estimates

1For a full reconciliation of GAAP to non-GAAP numbers and for more detailed information concerning the Company's financial results for the quarter ended June 30, 2012, please refer to the tables attached to Company's earnings release dated. August 2, 2012, which is available on our website, www.activisionblizzard.com. #Source: Activision Blizzard Estimates (based on owned IP and internally developed). ## Our outlook is based on assumptions about sell-through rates for our products and the launch timing, success and pricing of our slate of new products, all of which are subject to significant risks and uncertainties, including possible declines in the overall demand for video games and in the demand for our products, the dependence in the interactive software industry and by us on an increasingly limited number of popular franchises for a disproportionately high percentage significant lists and uncharacteristics, including possible events in the overall and included problems in the overall management of the problems of the probl

Operating Margins



EPS ■ EPS ■ Non-GAAP EPS† \$0.92 \$0.93 \$0.69 \$0.33 \$0.09 CY09 CY10 CY11

Segment Performance, \$B

	No	n-GA/	∖ P†	Y/Y	Non-	GAAP†	, TTM	Y/Y
	2Q10	2Q11	2Q12	%	2Q10	2Q11	2Q12	%
Revenues								
Activision	0.33	0.32	0.37	16	3.03	2.75	2.83	3
Blizzard	0.30	0.31	0.63	103	1.22	1.72	1.46	-15
Distribution	0.05	0.06	0.05	-17	0.40	0.39	0.39	-
Total	0.68	0.70	1.05	52	4.65	4.86	4.68	-4
Operating Income								
Activision	(0.05)	0.03	(0.07)	NM	0.62	0.64	0.70	9
Blizzard	0.16	0.14	0.37	164	0.59	0.84	0.65	-23
Distribution	-	-	-	NM	0.01	0.01	0.01	-
Total	0.10	0.17	0.30	76	1.23	1.49	1.37	-8

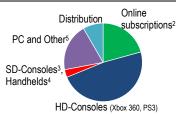
Revenue Breakdowns, \$B

	•	•						
	GAAP,TTM		GAAP,TTM _{y/y} Non-GAAP		GAAP†	t, TTM		
	2Q10	2Q11	2Q12	%	2Q10	2Q11	2Q12	%
Distribution Channels								
Retail	2.84	2.75	2.57	-7	2.88	2.77	2.79	1
Digital online channels1	1.30	1.63	1.45	-11	1.37	1.70	1.50	-12
Distribution	0.40	0.39	0.39	0	0.40	0.39	0.39	0
Total	4.54	4.77	4.41	-8	4.65	4.86	4.68	-4
Platforms								
Online subscriptions ²	1.22	1.38	1.08	-22	1.19	1.46	0.97	-34
HD-Consoles (Xbox 360, PS3)	1.84	2.05	1.92	-6	1.97	2.05	1.96	-4
SD-Consoles3, Handhelds4	0.88	0.54	0.44	-19	0.87	0.54	0.43	-20
PC and Other⁵	0.20	0.40	0.58	45	0.22	0.42	0.92	119
Distribution	0.40	0.39	0.39	0	0.40	0.39	0.39	0
Total	4.54	4.77	4.41	-8	4.65	4.86	4.68	-4
Geography								
North America	2.41	2.47	2.24	-9	2.46	2.50	2.31	-8
Europe	1.86	1.94	1.82	-6	1.92	1.98	1.93	-3
Asia Pacific	0.27	0.36	0.35	-3	0.27	0.37	0.44	19
Total	4.54	4.77	4.41	-8	4.65	4.86	4.68	-4

Revenues Non-GAAP[†], TTM Ending 2Q12

Operating Income Non-GAAP†, TTM Ending 2Q12











2Q12 Results	Prior 2Q12				
	2Q11	Outlook ¹	2Q12		
GAAP Net Revenues \$M	\$1,146	\$950	\$1,075		
GAAP EPS	\$0.29	\$0.13	\$0.16		
Non-GAAP† Net Revenues \$M	\$699	\$805	\$1,054		
Non-GAAP† EPS 12Q 2012 prior outlook as of 05/9/12	\$0.10	\$0.10	\$0.20		

Cash Flow, \$M

	2000	2040	2044
	2009	2010	2011
Operating Cash Flow (OCF)	\$1,183	\$1,376	\$952
Capital Expenditures (CapEx)	69	97	72
Free Cash Flow1 (FCF)	\$1,114	\$1,279	\$880
Repurchases and Dividends	1,109	1,148	886
¹FCF represents OCF minus CapEx.			

Outlook, as of August 2, 2012^{††}

	GAAP 2012	Non-GAAP† 2012	GAAP Q3 2012	Non-GAAP† Q3 2012
Net Revenues	\$4.33B	\$4.63B	\$740M	\$690M
COGS (Prod/Online)	27%	26%	26%	25%
Op Ex incl. Royalties	48%	41%	62%	59%
Tax Rate	25%	26%	25%	26%
EPS	\$0.69	\$0.99	\$0.06	\$0.07
Diluted Share Count	1.15B	1.15B	1.15B	1.15B

Balance Sheet Highlights, as of June 30, 2012

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Cash & Investments ¹	\$3.2B
Dividends Paid in Quarter ended June 30, 2012	\$204M
Total Repurchases, YTD June 30, 2012	\$315M
Remaining Repurchase Authorization through March 31, 2013	\$946M
Includes short term and long term investments	

Ownership as of June 30, 2012

	Shares Outstanding (M)	Fully Diluted Shares Outstanding (M)
Vivendi S.A.	684 62%	684 58%
Others	427 38%	502 42%

TIOur outlook is based on assumptions about sell-through rates for our products and the launch timing, success and pricing of our slate of new products, all of which are subject to significant risks and uncertainties, including possible declines in the overall demand for video games and in the demand for our products, the dependence in the interactive software industry and by us on an increasingly limited number of popular franchises for a disproportionately high percentage of revenues and profits, our ability to predict shifts in consumer preferences among genres and competition. Current macroeconomic and market conditions within the video game industry increases those risks and uncertainties Our outlook is also subject to other risks, and uncertainties including litigation and associated costs, fluctuations in foreign exchange and tax raterage and tax raterag