



Aug 29,
2013

JEAN-FRANCOIS DUBOS

Chairman of the Management Board
Chief Executive Officer

PHILIPPE CAPRON

Member of the Management Board
Chief Financial Officer

FIRST HALF 2013 RESULTS

IMPORTANT NOTICE:

Financial statements unaudited and prepared under IFRS
Investors are strongly urged to read the important disclaimers at the end of this presentation

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FIRST HALF 2013 HIGHLIGHTS

- Challenging economic environment across the board
- Resilience of media activities in this context and first positive impact of acquisitions and growth drivers
 - ▶ Completion of the disposal of EMI assets required by regulator for ~€700m
 - ▶ Successful EMI integration and D8 / D17 relaunch
- Key milestones reached in the strategic review initiated in 2012:
 - ▶ Agreement to sell over 85% of Vivendi's stake in Activision Blizzard
 - ▶ Exclusive negotiations with Etisalat for disposal of Vivendi's 53% stake in Maroc Telecom Group
 - ▶ SFR: exclusive negotiations for mobile network sharing agreement with Bouygues Telecom
- Value created for shareholders and financial flexibility restored
 - ▶ Priority given to deleveraging and creation of shareholders' value
 - ▶ Supervisory Board to consider options for next steps over the next weeks

STRATEGIC UPDATE

- Activision Blizzard: Agreement to sell over 85% of Vivendi's stake* for \$8.2bn
 - ▶ Exit at a premium to historical average prices without any material tax impact, crystallizing value creation in video games for Vivendi
 - ▶ Closing expected in September 2013
 - ▶ Path defined to full exit in 2014 for the remaining 83m shares, currently valued at \$1.3bn**

- Maroc Telecom Group: exclusive negotiations with Etisalat to sell Vivendi's 53% stake for €4.2 bn in cash
 - ▶ At a EV/EBITDA multiple of 6.2x, close to 10% after-tax annual return on investments since initial investment
 - ▶ Closing expected by end 2013

- SFR: value maximization
 - ▶ Exclusive negotiations with Bouygues Telecom to share a portion of mobile networks, signing expected by end 2013
 - ▶ Complete reengineering under review with new leadership at the helm

CONCLUSION

- Significant progress achieved in the strategic transformation

- Key priorities for 2013 :
 - Close announced deals
 - Focus on cash flow generation
 - Accelerate adaptation of SFR to challenging market conditions
 - Pursue integration of 2012 acquisitions and deliver announced synergies

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CHANGES IN PERIMETER

Continuing operations



Discontinued operations



In compliance with IFRS 5, Activision Blizzard and Maroc Telecom Group qualify as discontinued operations from Q2 2013: their contributions are excluded from all figures presented in the following pages, except in the net debt evolution comments on page 14. This classification applies to Statement of Earnings and Cash-Flows retrospectively. As a consequence, all 2012 and 2013 quarters have been restated accordingly.

FIRST HALF 2013 HIGHLIGHTS

- Challenging economic environment

- EBITA of €1,391m, down 27% :
 - UMG and Canal+ Group EBITA down 10%, impacted notably by higher restructuring and transition costs (€42m yoy), the tough music market in Japan, Canal+ Group's investments in content and softer advertising market
 - SFR trends improving with EBITDA down 16.3% in Q2 13 after 24.5% in Q1 13
 - GVT impacted by competitive environment and negative FX

- Full year guidance confirmed for UMG and slightly adjusted for SFR, GVT and Canal+ Group

KEY FINANCIAL METRICS AS OF JUNE 30, 2013

| | | |
|----------------------------------|------------|---------------------------|
| ■ Revenues: | € 10,842 m | - 1.5% |
| ■ EBITDA: | € 2,546 m | - 13.7% |
| ■ EBITA: | € 1,391 m | - 27.0% |
| ■ Adjusted Net Income: | € 845 m | - 25.0% |
| ■ Cash Flow From Operations: | € 159 m | (vs. negative in H1 2012) |
| ■ Financial net debt, adjusted*: | € 6.5 bn | |

EBITDA

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change | Constant currency | |
|--------------------------------|--------------|--------------|----------------|-------------------|---|
| Canal+ Group | 597 | 567 | - 5.0% | - 5.1% | Incl. higher investment in content |
| Universal Music Group | 219 | 237 | + 8.2% | + 11.3% | |
| GVT | 346 | 354 | + 2.3% | + 13.3% | +14.1% in Q2 |
| SFR | 1,848 | 1,470 | - 20.5% | - 20.5% | |
| Holding & Corporate | (57) | (48) | | | -16.3% in Q2 |
| Others | (2) | (34) | | | Incl. launch costs for Watchever in Germany |
| Total Vivendi | 2,951 | 2,546 | - 13.7% | - 12.2% | |

EBITA

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change | Constant currency |
|--------------------------------|--------------|--------------|----------------|-------------------|
| Canal+ Group | 483 | 430 | - 11.0% | - 11.0% |
| Universal Music Group | 156 | 143 | - 8.3% | - 5.5% |
| GVT | 223 | 196 | - 12.1% | - 2.6% |
| SFR | 1,113 | 706 | - 36.6% | - 36.6% |
| Holding & Corporate | (64) | (47) | | |
| Others | (5) | (37) | | |
| Total Vivendi | 1,906 | 1,391 | - 27.0% | - 25.7% |

Incl. €19m transition costs for D8/D17 and nc+ in H1 2013 vs. €2m in H1 2012

Incl. restructuring and integration costs for €64m in H1 2013 vs. €39m in H1 2012

Strong acceleration of depreciation notably due to Pay TV

ADJUSTED NET INCOME

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change | % |
|--------------------------------|---------------|---------------|--------------|----------------|
| Revenues | 11,008 | 10,842 | - 166 | - 1.5% |
| EBITA | 1,906 | 1,391 | - 515 | - 27.0% |
| Income from equity affiliates | (13) | (8) | + 5 | |
| Income from investments | 4 | 26 | + 22 | |
| Interest | (276) | (276) | - | |
| Provision for income taxes | (413) | (208) | + 205 | |
| Non-controlling interests | (81) | (80) | + 1 | |
| Adjusted Net Income | 1,127 | 845 | - 282 | - 25.0% |

Interest rate on borrowings of 3.30% in H1 2013 vs. 3.60% in H1 2012 offsetting higher gross debt

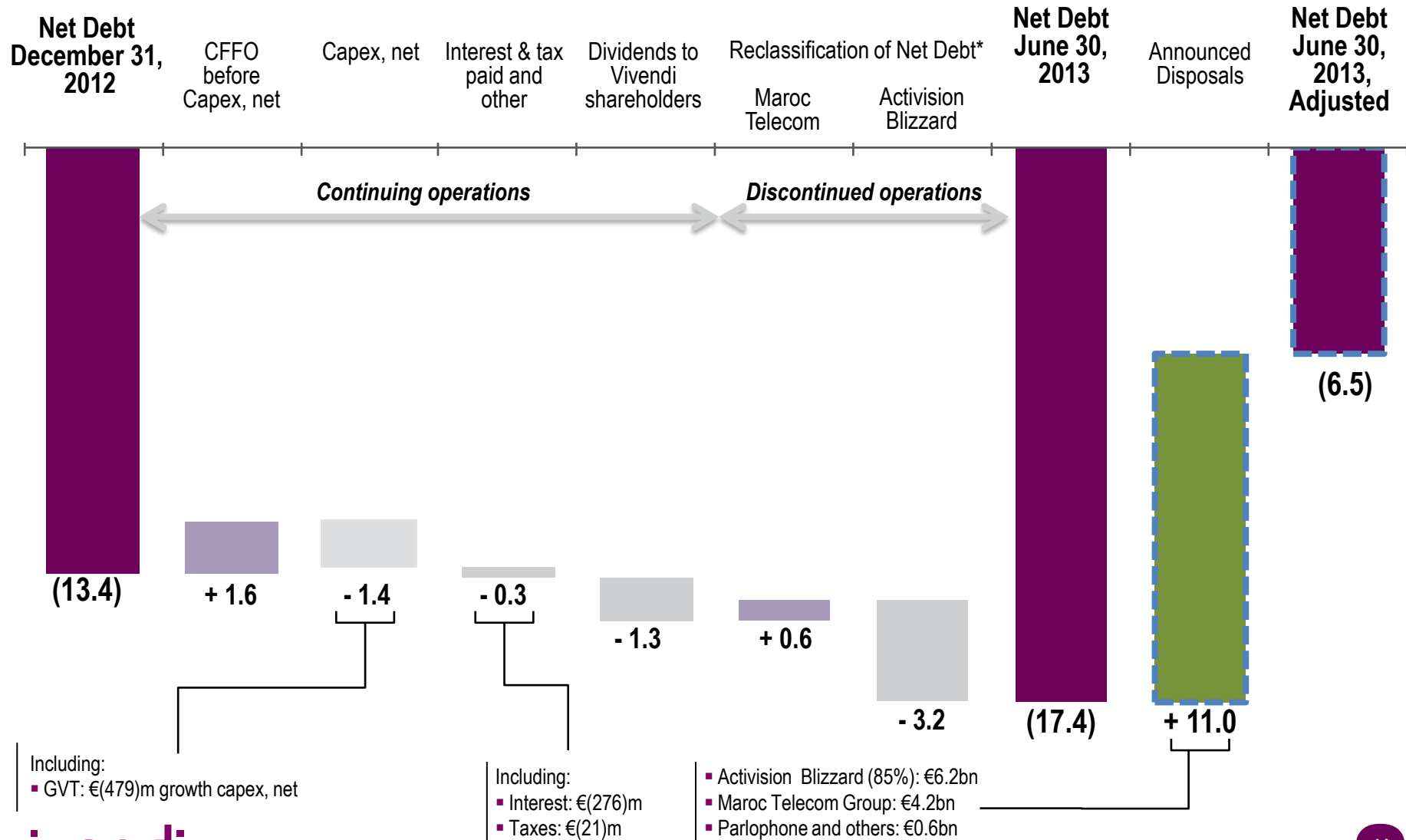
Incl. positive one-off for €97m. Excluding this item, effective tax rate of 27% vs. 25% in H1 2012

CFFO IMPACTED BY WORKING CAPITAL REQUIREMENTS

| CFFO before capex, net | | | <i>In euro millions - IFRS</i> | CFFO | | |
|------------------------|--------------|----------------|--------------------------------|--------------|------------|---------|
| H1 2012 | H1 2013 | Change | | H1 2012 | H1 2013 | Change |
| 417 | 418 | + 0.2% | Canal+ Group | 312 | 318 | + 1.9% |
| 126 | 82 | - 34.9% | Universal Music Group | 102 | 76 | - 25.5% |
| 271 | 299 | + 10.3% | GVT | (257) | (180) | |
| 1,549 | 880 | - 43.2% | SFR | (390) | 47 | |
| (80) | (84) | | Holding & Corporate | (80) | (84) | |
| 5 | (15) | | Others | 2 | (18) | |
| 2,288 | 1,580 | - 30.9% | Total Vivendi | (311) | 159 | |

- Capex, net down €113m*, mostly driven by GVT (-€49m) and SFR* (-€41m)

NET DEBT EVOLUTION



ACTIVE REFINANCING THANKS TO MARKET SUPPORT

- In H1 2013, low interest expense thanks to a €5 billion commercial paper program (backed with credit lines) at ~0.2% cost
- In March 2013, early refinancing of a €1.5 billion bank credit line maturing in May 2014 by signing a new credit line for the same amount with a 5-year maturity
- A letter of credit for €975 million was issued in March 2013 in connection with our appeal against the Liberty Media judgment. This off-balance sheet financial commitment has no impact on Vivendi's net debt
- In July 2013, issuance of a €750m bond with a 5.5 year maturity refinancing a bond with a 7.75% coupon maturing in January 2014
 - ▶ **Solid investment grade rating sustained since 2005**
 - ▶ **Average economic debt maturity: 4.1 years end H1 2013**
 - ▶ **60% of issued debt in bonds end H1 2013**
 - ▶ **€2.2 billion of credit lines available end H1 2013** (net of credit lines used as back-up to commercial paper program)

CHALLENGING MARKET CONDITIONS

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change | Constant currency |
|--------------------------------|--------------|--------------|----------------|-------------------|
| Revenues | 2,470 | 2,600 | + 5.3% | + 5.2% |
| EBITA before transition costs | 485 | 449 | - 7.4% | - 7.5% |
| EBITA | 483 | 430 | - 11.0% | - 11.0% |

2013 GUIDANCE ADJUSTED

EBITA around €650m
(excluding transition costs)

HIGHLIGHTS

- **Pay-TV in mainland France:**
 - Very good Canal+ gross sales in mainland France boosted by attractive programming (Formula 1, Champions League)
 - ARPU growing to €49.5 (+€1.6 yoy) while churn is higher due to recent price increases and economic environment
 - Investments in content
- **Growth drivers:**
 - Free-to-air TV in France*: record audience for D8 at 3.4%** in June 2013 (+1.1ppt yoy), in a softer advertising market in H1
 - Sustained commercial momentum in Africa (over 1m subscriptions to date, +32% yoy) and Vietnam
 - Poland*: commercial launch of nc+ brand and packages in H1 13, leading to €16m transition costs

REVENUE GROWTH IMPROVING

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change | Constant currency |
|--|--------------|--------------|----------------|-------------------|
| Revenues | 1,922 | 2,236 | + 16.3% | + 19.0% |
| EBITA | 156 | 143 | - 8.3% | - 5.5% |
| <i>o/w restructuring and integration costs</i> | <i>(39)</i> | <i>(64)</i> | | |

2013 GUIDANCE

Increase in EBITA with positive contribution from EMI Recorded Music, including restructuring

HIGHLIGHTS

- **Revenues increased 16% (up 19% in constant currency)**
 - Recorded music up 21%* over last year's first half
 - Digital recorded music sales accounting for 53% of recorded music sales compared to 47% in 2012
 - Top sellers: Rihanna, Imagine Dragons, the 'Les Miserables' soundtrack and Justin Bieber
 - Music Publishing up 1%*, benefitting from an increase in digital income
 - Merchandising up 38%* primarily due to higher touring and retail in the US
- **EBITA up 6.2%, excluding restructuring and integration costs**
 - UMG core margin broadly in line thanks to active cost management offsetting top line pressure, particularly in Japan
 - Marginal contribution from EMI after restructuring and integration costs
- **Synergies related to EMI acquisition, expected to be more than £100m, on track to be delivered by the end of 2014**
- **Parlophone sale to Warner Music Group for £487 million completed on July 1st**

* constant currency

HIGH TOP LINE GROWTH WITH HIGH PROFITABILITY SUSTAINED IN A TOUGH ENVIRONMENT

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change | Constant Currency |
|--------------------------------|------------|------------|----------------|-------------------|
| Revenues | 853 | 884 | + 3.6% | + 14.7% |
| Telecoms | 829 | 803 | - 3.1% | + 7.2% |
| Pay TV | 24 | 81 | x 3.4 | x 3.7 |
| EBITDA | 346 | 354 | + 2.3% | + 13.3% |
| <i>EBITDA Margin</i> | 40.6% | 40.0% | | |
| Telecoms | 357 | 338 | - 5.3% | + 4.8% |
| Pay TV | (11) | 16 | | |
| EBITA | 223 | 196 | - 12.1% | - 2.6% |

2013 GUIDANCE ADJUSTED

Revenue growth: Mid “teens” at constant currency
 EBITDA margin: Above 40%
 EBITDA – Capex close to breakeven

HIGHLIGHTS

- **Revenues up 15% at constant currency, thanks to network expansion and improvement in retail trends in Q2**
 - 9.2m Telecom LIS at end June 2013, up 23.8% yoy
 - Q2 net new adds 29% above Q1 in the telecom retail segment*: higher sales, higher installations and lower disconnections
 - Pressure on ARPU due to competitive and economic environment
 - Pay-TV: exceeding 500k subs at end June, 13.6%** net adds market share, with 3P bundle penetration reaching 22.0% of retail* broadband customers vs 20.7% at end March
 - Corporate revenue down due to lower voice traffic
- **Strong telecom EBITDA margin maintained at 42.1% due to lower interconnection costs and overall cost discipline**
- **Expansion into 7 new cities in the first six months of 2013: 146 cities are covered by GVT vs. 130 cities a year ago**

* Retail & SME

** Source: Anatel & GVT



IMPROVING TRENDS IN Q2

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change |
|--------------------------------|--------------|--------------|----------------|
| Revenues | 5,761 | 5,108 | - 11.3% |
| Mobile | 3,881 | 3,204 | - 17.4% |
| Broadband Internet & Fixed | 1,981 | 1,966 | - 0.8% |
| Intercos | (101) | (62) | |
| EBITDA | 1,848 | 1,470 | - 20.5% |
| Restructuring costs | (11) | (17) | |
| D&A and others | (724) | (747) | |
| EBITA | 1,113 | 706 | - 36.6% |

2013 GUIDANCE ADJUSTED for “Copé tax”

EBITDA around €2.8 billion
Capex around €1.6 billion

HIGHLIGHTS

- **Good commercial momentum, particularly in mobile**
 - Mobile: +809k subscribers at 17.4m (+5.8% yoy), with improving churn rate due to proactive migration process
 - Broadband: +89k subscribers with acceleration of fiber recruitments; Increasing penetration of 4P offers at 41%
- **Mobile service revenues of €2,968m, -13.8% excl. regulatory impacts, due to effects of accelerated re-pricing and offer mix: postpaid ARPU excl. MtoM down 14% yoy**
- **EBITDA down 16.3% in Q2 after 24.5% in Q1, increasing benefits from opex adaptation plan, which is fully on track to deliver ~€500m savings per year by end 2014**
- **Amended 2013 EBITDA guidance around €2.8 billion** due to European Court of Justice’s unfavorable decision on “Copé tax” in July 2013*
- **Capex focused on extending 4G network coverage** with an objective for 4G and Dual Carrier of 70% of the population by the end of 2013, half of which in 4G

CONCLUSION

- Key priorities for 2013:
 - Close announced deals
 - Focus on cash flow generation
 - Accelerate adaptation of SFR to challenging market conditions
 - Pursue integration of 2012 acquisitions and deliver announced synergies

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APPENDICES

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APPENDICES

Details of Business Operations

| <i>In '000</i> | June 30, 2012 | June 30, 2013 | Change |
|-------------------------------|---------------|---------------|----------------|
| Portfolio Canal+ Group | 12,979 | 13,988 | + 1,009 |
| ow Canal+ France* | 11,218 | 11,260 | + 42 |
| ow Poland** & Vietnam | 1,761 | 2,728 | + 967 |

| <i>In Mainland France</i> | June 30, 2012 | June 30, 2013 | Change |
|-------------------------------------|---------------|---------------|------------------|
| Churn per digital subscriber | 11.8% | 15.1% | + 3.3 pts |
| ARPU per subscriber | 47.9 € | 49.5 € | + 1.6 € |

| Recorded music : Best Sellers* | | | |
|--------------------------------|-------------|---------------------|------------|
| <i>In euro millions</i> | H1 2012 | | H1 2013 |
| Justin Bieber | | Rihanna | |
| Madonna | | Les Miserables | |
| Nicki Minaj | | Imagine Dragons | |
| Gotye | | Justin Bieber | |
| Lana del Rey | | Taylor Swift | |
| Top 5 Albums | ~101 | Top 5 Albums | ~66 |

| Recorded Music Revenues | H1 2012 | H1 2013 |
|-------------------------|---------|---------|
| Europe | 39% | 38% |
| North America | 38% | 41% |
| Asia | 16% | 13% |
| Rest of the world | 7% | 8% |

| <i>In euro millions - IFRS</i> | H1 2013 | Constant currency |
|--------------------------------|--------------|-------------------|
| Physical | 704 | + 4.5% |
| Digital | 807 | + 34.4% |
| License and Other | 307 | + 36.6% |
| Recorded music | 1,818 | + 21.1% |
| Music Publishing | 303 | + 1.2% |
| Merchandising and Other | 132 | + 38.1% |
| Intercompany elimination | (16) | |
| Revenues | 2,236 | + 19.0% |
| Recorded music | 52 | - 16.6% |
| Music Publishing | 84 | + 0.6% |
| Merchandising and Other | 7 | + 35.9% |
| EBITA | 143 | - 5.5% |

| 2013 UPCOMING RELEASES** | |
|--------------------------|------------------------|
| Ben L'Oncle Soul | Naughty Boy |
| Drake | Jack Johnson |
| Elton John | Sting |
| Eminem | Paul McCartney |
| Enrique Iglesias | Arcade Fire |
| Jessie J | Avicii |
| Katy Perry | Metallica Live (Ex US) |
| Lady Gaga | Pearl Jam |
| The Wanted | Gaetan Roussel |
| Stromae | Florent Pagny |

| <i>In '000</i> | June 30, 2012 | June 30, 2013 | Change |
|---------------------------------------|---------------|---------------|---------|
| Total Homes passed | 8,376 | 9,617 | + 14.8% |
| Total Lines in Services (LIS) | 7,617 | 9,684 | + 27.1% |
| Retail and SME* | 5,014 | 5,875 | + 17.2% |
| Voice | 3,073 | 3,553 | + 15.6% |
| Broadband Internet | 1,941 | 2,322 | + 19.6% |
| <i>Proportion of offers ≥ 10 Mbps</i> | 77% | 84% | + 7 pts |
| Pay-TV | 203 | 509 | x 2.5 |
| Corporate | 2,400 | 3,300 | + 37.5% |

| <i>In BRL millions - IFRS</i> | H1 2012 | H1 2013 | Change |
|---------------------------------|---------|---------|---------|
| Total Revenues | 2,052 | 2,353 | + 14.7% |
| Voice | 1,263 | 1,313 | + 4.0% |
| Pay-TV | 59 | 217 | x 3.7 |
| Next Generation Services | 730 | 823 | + 12.7% |
| Corporate and carrier data | 128 | 132 | + 3.1% |
| Broadband Internet | 569 | 665 | + 16.9% |
| VoIP | 33 | 26 | - 21.2% |

| <i>In '000</i> | H1 2012 | H1 2013 | Change |
|---------------------------|---------|---------|---------|
| New Net Adds (NNA) | 1,259 | 609 | - 51.6% |
| Retail and SME* | 642 | 360 | - 43.9% |
| Voice | 363 | 195 | - 46.3% |
| Broadband Internet | 279 | 165 | - 40.9% |
| Pay-TV | 171 | 103 | - 39.8% |
| Corporate | 446 | 146 | - 67.3% |

| <i>In BRL per month</i> | H1 2012 | H1 2013 | Change |
|---|---------|---------|---------|
| <i>Retail and SME</i> | | | |
| Revenue by Line - Voice | 66.8 | 59.9 | - 10.3% |
| Revenue by Line - Broadband Internet | 52.1 | 49.5 | - 5.0% |
| Revenue by Line - Pay-TV | 76.0 | 77.0 | + 1.3% |



| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change | Change excl. Regulatory Impacts* |
|--|--------------|--------------|----------------|----------------------------------|
| Service revenues | 3,663 | 2,968 | - 19.0% | - 13.8% |
| Equipment sales, net | 218 | 236 | + 8.3% | |
| Mobile revenues | 3,881 | 3,204 | - 17.4% | - 12.5% |
| Broadband Internet and fixed revenues | 1,981 | 1,966 | - 0.8% | + 0.6% |
| Intercos | (101) | (62) | | |
| Total revenues | 5,761 | 5,108 | - 11.3% | - 7.9% |

* Including:

- 33% decrease in mobile voice termination regulated price on July 1st, 2012, and a further 20% decrease on January 1st, 2013 at €0.8
- 33% decrease in SMS termination regulated price on July 1st, 2012
- Free Mobile SMS termination price
- roaming tariff cuts on July 1st, 2012
- 50% decrease in fixed voice termination regulated price on July 1st, 2012, and a further 47% decrease on January 1st, 2013



| | H1 2012 | H1 2013 | Change |
|--|---------|---------|-----------|
| MOBILE | | | |
| Customers (in '000)* | 20,790 | 21,049 | + 1.2% |
| Postpaid customers (in '000)* | 16,414 | 17,372 | + 5.8% |
| <i>Proportion of postpaid clients*</i> | 79.0% | 82.5% | + 3.5 pts |
| Smartphone penetration ** | 46% | 55% | + 9 pts |
| Market share on customer base (%)* | 29.5% | 28.1% | - 1.4 pt |
| 12-month rolling blended ARPU (€/year)*** | 364 | 316 | - 13.2% |
| 12-month rolling postpaid ARPU (€/year)*** | 442 | 380 | - 14.0% |
| 12-month rolling prepaid ARPU (€/year)*** | 126 | 102 | - 19.0% |
| Acquisition costs as a % of service revenues | 6.7% | 6.8% | + 0.1 pt |
| Retention costs as a % of services revenues | 7.5% | 8.9% | + 1.4 pt |
| BROADBAND INTERNET AND FIXED | | | |
| Broadband Internet customer base (in '000) | 5,016 | 5,164 | + 3.0% |

* Including customers to all SFR group's brands

** SFR customers in Mainland France, excl. MtoM and dongles

*** Including mobile terminations. ARPU (Average Revenue Per User) is defined as revenues net of promotions and net of third-party content provider revenues excluding roaming in revenues and equipment sales divided by the average ARCEP total customer base for the last 12 months. ARPU excludes MtoM (Machine to Machine) data.

APPENDICES

Details for Discontinued Operations

STRONG PRODUCTS AND FINANCIAL PERFORMANCE

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change |
|--------------------------------|---------|---------|---------|
| Revenues | 1,731 | 1,807 | + 4.4% |
| EBITA | 572 | 774 | + 35.3% |

HIGHLIGHTS

- Activision Blizzard was the #1 third-party publisher in North America and Europe combined *
- Activision Blizzard had the top-two best-selling games in North America and Europe combined, with Activision Publishing's Skylanders Giants and Call of Duty: Black Ops II.*
- In both North America and Europe, Activision Publishing's Skylanders Giants was the #1 best-selling console and hand-held game overall in dollars for the first six months of 2013.*
- As of July 31, 2013, the Skylanders franchise has generated, life-to-date, more than \$1.5 billion in worldwide retail sales.*
- As of June 30, 2013, Blizzard Entertainment's World of Warcraft remains the #1 subscription-based MMORPG, with approximately 7.7 million subscribers.**
- During the quarter, Activision Blizzard paid a cash dividend of \$0.19 per common share, totaling \$216 million

SOLID FUNDAMENTALS

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change |
|--------------------------------|--------------|--------------|----------------|
| Revenues | 1,363 | 1,300 | - 4.6% |
| EBITDA | 751 | 755 | + 0.5% |
| EBITA | 463 | 535 | + 15.6% |

HIGHLIGHTS

- Strong growth in customer bases: +12.5%, to more than 35 million customers
- Rapid development of voice and data usage in Morocco, a consequence of enhanced rate plans and additional price cuts
- Strong profitability growth among subsidiaries: revenues up 9.1% and EBITDA margin up by 7.0 pts, to 50.7%
- Growth of Group's EBITDA underpinned by the growth of African subsidiaries and significant efforts to control costs, and particularly by the impact from voluntary redundancy plans carried out in H2 2012
- EBITDA and EBITA* margin growth of 3.0 points and 1.9 point (58.1% and 41.1%), respectively



APPENDICES

Detailed Vivendi Financial Results

REVENUES

| Q2 2012 | Q2 2013 | Change | Constant currency | <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change | Constant currency |
|--------------|--------------|---------------|----------------------|---|---------------|---------------|---------------|----------------------|
| 1,238 | 1,314 | + 6.1% | + 6.1% | Canal+ Group | 2,470 | 2,600 | + 5.3% | + 5.2% |
| 961 | 1,145 | + 19.1% | + 22.5% | Universal Music Group | 1,922 | 2,236 | + 16.3% | + 19.0% |
| 421 | 446 | + 5.9% | + 13.9% | GVT | 853 | 884 | + 3.6% | + 14.7% |
| 2,834 | 2,514 | - 11.3% | - 11.3% | SFR | 5,761 | 5,108 | - 11.3% | - 11.3% |
| (2) | 8 | | | Others, and elimination of intersegment transactions | 2 | 14 | | |
| 5,452 | 5,427 | - 0.5% | + 0.7% | Total Vivendi | 11,008 | 10,842 | - 1.5% | - 0.2% |

EBITDA Q2

| <i>In euro millions - IFRS</i> | Q2 2012 | Q2 2013 | Change | Constant currency |
|--------------------------------|--------------|--------------|---------------|-------------------|
| Canal+ Group | 308 | 319 | + 3.6% | + 3.3% |
| Universal Music Group | 118 | 136 | + 15.3% | + 20.5% |
| GVT | 169 | 178 | + 5.3% | + 14.1% |
| SFR | 918 | 768 | - 16.3% | - 16.3% |
| Holding & Corporate | (35) | (27) | | |
| Others | (1) | (22) | | |
| Total Vivendi | 1,477 | 1,352 | - 8.5% | - 7.1% |

EBITA Q2

| <i>In euro millions - IFRS</i> | Q2 2012 | Q2 2013 | Change | Constant currency |
|--------------------------------|------------|------------|----------------|-------------------|
| Canal+ Group | 247 | 247 | - | - 0.3% |
| Universal Music Group | 88 | 88 | - | + 4.9% |
| GVT | 107 | 97 | - 9.3% | - 2.1% |
| SFR | 552 | 378 | - 31.5% | - 31.5% |
| Holding & Corporate | (41) | (25) | | |
| Others | (2) | (23) | | |
| Total Vivendi | 951 | 762 | - 19.9% | - 18.6% |

CAPEX, NET

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 | Change |
|--------------------------------|--------------|--------------|----------------|
| Canal+ Group | 105 | 100 | - 4.8% |
| Universal Music Group | 24 | 6 | - 75.0% |
| GVT | 528 | 479 | - 9.3% |
| SFR | 1,939 | 833 | - 57.0% |
| Holding & Corporate | - | - | |
| Others | 3 | 3 | |
| Total Vivendi | 2,599 | 1,421 | - 45.3% |

-4.7% excluding 4G spectrum acquisition (€1,065m in 2012)

INTEREST

| <i>In euro millions (except where noted) – IFRS</i> | H1 2012 | H1 2013 |
|--|--------------|--------------|
| Interest | (276) | (276) |
| Interest expense on borrowings | (288) | (285) |
| <i>Average interest rate on borrowings (%)</i> | 3.60% | 3.30% |
| <i>Average outstanding borrowings (in euro billions)</i> | 16.0 | 17.3 |
| Interest income from cash and cash equivalents | 12 | 9 |
| <i>Average interest income rate (%)</i> | 3.54% | 4.23% |
| <i>Average amount of cash equivalents (in euro billions)</i> | 0.7 | 0.4 |

INCOME TAXES

| <i>In euro millions – IFRS</i> | H1 2012 | | H1 2013 | |
|---|---------------------|--------------|---------------------|--------------|
| | Adjusted net income | Net income | Adjusted net income | Net income |
| Tax savings related to the Vivendi SA's French Tax Group and Consolidated Global Profit Tax Systems | 209 | 198 | 158 | 127 |
| Tax charge | (622) | (549) | (366) | (299) |
| Provision for income taxes | (413) | (351) | (208) | (172) |
| <i>Effective tax rate</i> | <i>25%</i> | | <i>18%</i> | |
| Taxes (paid) / collected in cash | (94) | | (21) | |

Incl. positive one off for €97m. Excluding this item, effective tax rate of 27%

RECONCILIATION OF ADJUSTED NET INCOME TO NET INCOME, GROUP SHARE

| <i>In euro millions - IFRS</i> | H1 2012 | H1 2013 |
|--|--------------|--------------|
| Adjusted Net Income | 1,127 | 845 |
| Amortization and impairment losses of intangible assets acquired through business combinations | (297) | (240) |
| Other income & expenses | (124) | (126) |
| Earnings from discontinued operations (before non-controlling interests) | 716 | 936 |
| Provision for income taxes and Non-controlling interests | (257) | (380) |
| Net Income, group share | 1,165 | 1,035 |

APPENDICES

Glossary & Disclaimer

GLOSSARY

Adjusted earnings before interest and income taxes (EBITA): As defined by Vivendi, EBITA corresponds to EBIT (defined as the difference between income and charges that do not result from financial activities, equity affiliates, discontinued operations and tax) before the amortization of intangible assets acquired through business combinations and the impairment losses on goodwill and other intangibles acquired through business combinations, other income and charges related to financial investing transactions and to transactions with shareowners (except if directly recognized in equity).

Adjusted earnings before interest, income taxes and amortization (EBITDA): As defined by Vivendi, EBITDA corresponds to EBITA as presented in the Adjusted Statement of Earnings, before depreciation and amortization of tangible and intangible assets, restructuring charges, gains/(losses) on the sale of tangible and intangible assets and other non-recurring items.

Adjusted net income (ANI) includes the following items: EBITA, income from equity affiliates, interest, income from investments, as well as taxes and non-controlling interests related to these items. It does not include the following items: the amortization of intangible assets acquired through business combinations, the impairment losses on goodwill and other intangible assets acquired through business combinations, other income and charges related to financial investing transactions and to transactions with shareowners (except if directly recognized in equity), other financial charges and income, earnings from discontinued operations, provisions for income taxes and adjustments attributable to non-controlling interests, as well as non-recurring tax items (notably the changes in deferred tax assets pursuant to the Vivendi SA' s tax group and Consolidated Global Profit Tax Systems and reversal of tax liabilities relating to risks extinguished over the period).

Cash flow from operations (CFFO): Net cash provided by operating activities after capital expenditures net, dividends received from equity affiliates and unconsolidated companies and before income taxes paid.

Capital expenditures net (Capex, net): Cash used for capital expenditures, net of proceeds from sales of property, plant and equipment and intangible assets.

Financial net debt: Financial net debt is calculated as the sum of long-term and short-term borrowings and other long-term and short-term financial liabilities as reported on the Consolidated Statement of Financial Position, less cash and cash equivalents as reported on the Consolidated Statement of Financial Position as well as derivative financial instruments in assets, cash deposits backing borrowings, and certain cash management financial assets (included in the Consolidated Statement of Financial Position under "financial assets").

The percentages of change are compared to the same period of the previous accounting year, unless otherwise stated.

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INVESTOR RELATIONS TEAM

Jean-Michel Bonamy

Deputy CFO

+33.1.71.71.12.04

jean-michel.bonamy@vivendi.com

PARIS

42, avenue de Friedland
75380 Paris cedex 08 / France
Phone: +33.1.71.71.32.80
Fax: +33.1.71.71.14.16

France Bentin

IR Director

france.bentin@vivendi.com

Aurélia Cheval

IR Director

aurelia.cheval@vivendi.com

NEW YORK

800 Third Avenue
New York, NY 10022 / USA
Phone: +1.212.572.1334
Fax: +1.212.572.7112

Eileen McLaughlin

Vice President IR North America

eileen.mclaughlin@vivendi.com

For all financial or business information,
please refer to our Investor Relations website
at: <http://www.vivendi.com>